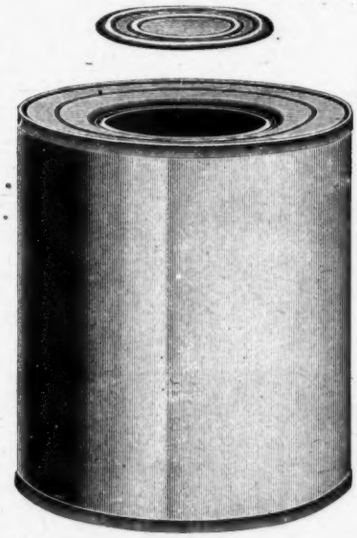
THE CANNED GOODS TRADE

An Independent Journal of the Canning and Allied Industries

THE CANNED GOODS AUTHORITY OF THE WORLD.

OFFICE: ROOMS, 304-5 MARYLAND SAVINGS BANK BLDG. BALTIMORE, MD.

VOL. XXX. BALTIMORE, FRIDAY, MAY 22, 1908. NO. 39.



"AMERICAN" PACKERS' CANS.

Canners' should bear in mind that we furnish any kind of container which may be required in their work—

ROUND SQUARE OBLONG

Standard Hole and Cap

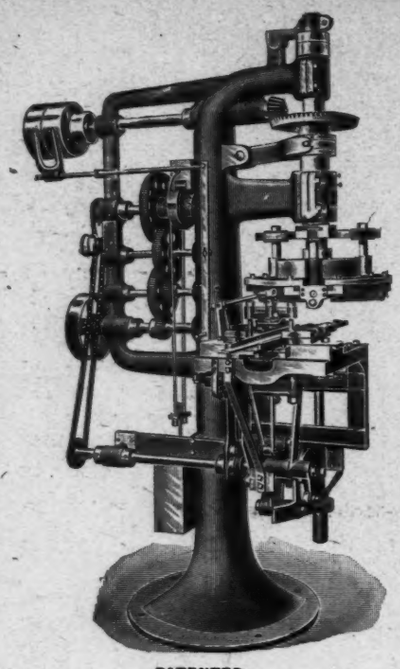
Open-top Roll-top Coke Tin

Extra-Coated Tin Enameled Inside Cans

and that we can furnish cans in any quantities, from a great number of shipping points.

AMERICAN CAN COMPANY

NEW YORK BALTIMORE CHICAGO SAN FRANCISCO



PATENTED.

THE CANS STAND STILL.

For doing Irregular Work, Square Cans, Etc.

THE CANS STAND STILL

IN THE

STEWARD SANITARY CAN SYSTEM.

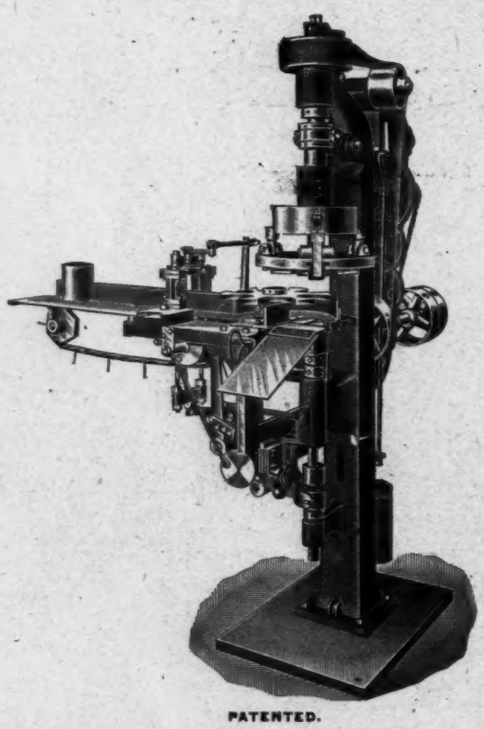
If you have not thoroughly—definitely—investigated the merits of these machines, you owe it to yourself to do so—now. . . . . .

Every packer who aims for something good, should use the best, that is ours. Our cans and machines are having grand success, and they have a record. The Cans Stand Still. . . . . .

We expect to have a factory in Western New York so that our friends can get cans at reasonable freight rates. . . . . .

SOME CANNERS are using several of our Double-Seamers—ONE 28; ANOTHER 50 Machines. Three Concerns in Maine will have a capacity of nearly a million cans a day the coming season.

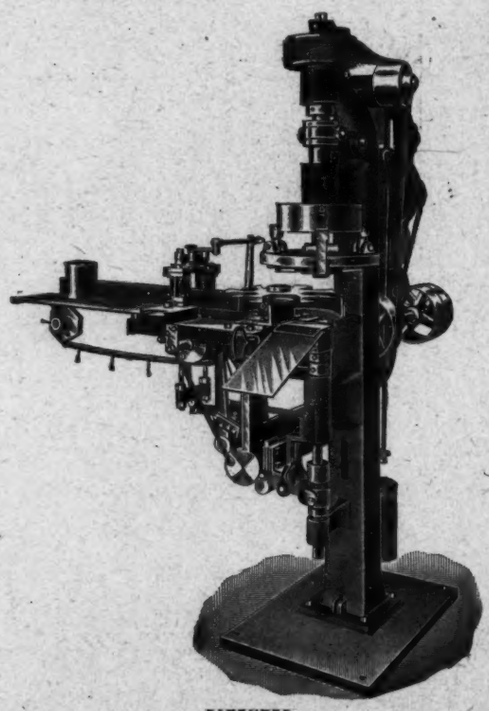
"ENOUGH SAID."



PATENTED.

THE CANS STAND STILL.

AUTOMATIC FEED.



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THE CANS STAND STILL.

PARTICULARS FOR THE ASKING.

L. & J. A. STEWARD,

MANUFACTURERS OF CANS AND MACHINERY,

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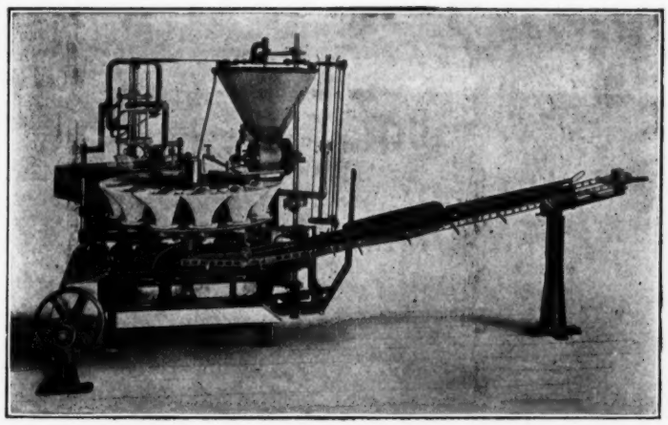
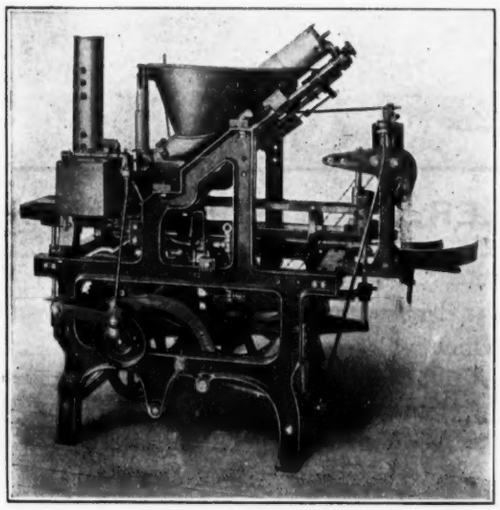
Ayars Machine Company,

Salem,
New Jersey.

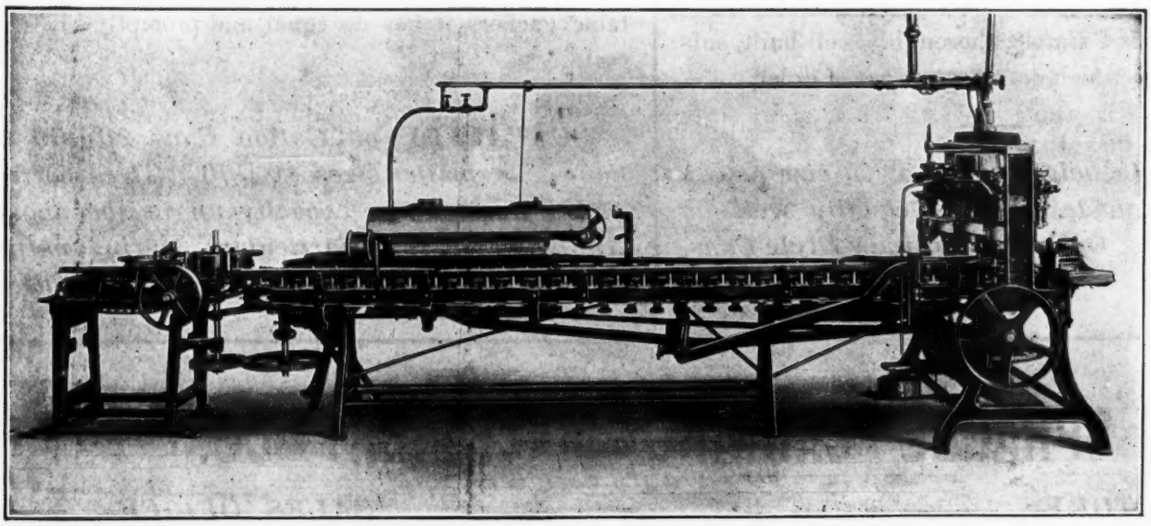


Rotary Pea and Bean Filler

Electric Process Clock.



King Tomato Filler



Universal Continuous Capper.

SEND FOR FULL LINE OF CIRCULARS.

Ayars Machine Company,

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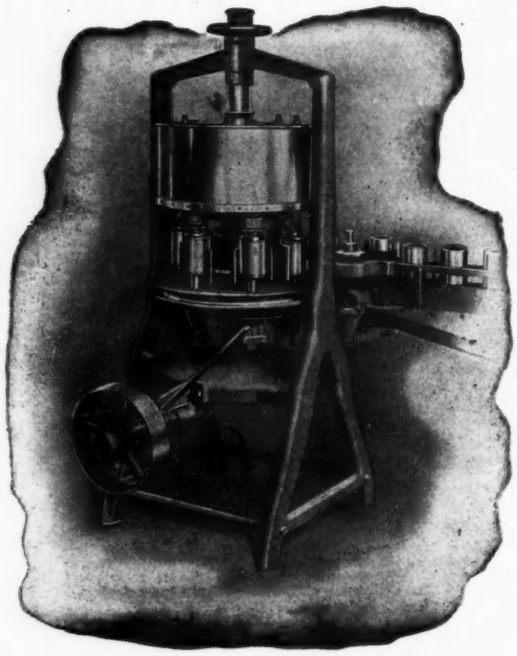
BROWN, BOGGS CO., LTD., HAMILTON, ONT., Sole Agents for Canada.



THE SPRAGUE UNIVERSAL LIQUID FILLER and SYRUPING MACHINE.

For filling or finishing off Cans or Glass Jars of ANY SIZE WITH ANY LIQUID.

Works in automatic line with our Continuous Exhauster and Capping Machines. CONTINUOUS, TRAYLESS, and ENTIRELY AUTOMATIC. This machine fills the can or jar with liquid up to any desired height. IT FILLS TO A DEAD LINE wherever set. ABSOLUTELY NO WASTE. It is a simple, thoroughly well built, substantial machine which does not get out of order.

Changes in height of fill or in size of can are quickly made. Works equally well on Studhole Cans, Open top Sanitary Style Cans, or Jars.

Can be used on any liquid or semi-liquid substance which will flow freely—such as

BRINE, SYRUP, LIGHT SOUPS or
SAUCE, MILK, VARNISH, ETC.

As a finishing off machine for Fruit and Vegetable Packers it has no equal and promptly saves its cost.

CAPACITY on Gallon Cans 20,000 10 hours, on smaller sizes 40,000. Gives perfect satisfaction at any capacity up to the above. Apply for further particulars, stating nature of work and size of can and opening most used.

SPRAGUE CANNING MACHINERY CO.

FACTORY
HOOPESTON, ILLINOIS.

SALES OFFICE
5 WABASH AVE., CHICAGO, ILL.

DANIEL G. TRENCH & CO., General Agents.

Holley-Matthews Mfg. Co.

MANUFACTURERS OF

SLACK COOPERAGE STOCK, EGG CASES, BOX SHOOKS AND LUMBER.

Let us Consult with you on your Canned Goods Boxes.

MILLS AT
SIKESTON, MO.
AND
GREENVILLE, MISS.

MAIN OFFICE
SIKESTON, MO.

PACKERS' CANS

Do you want to make a Pack without having a claim for leaks?

Have you ever figured your loss of profit on leaky cans, your expense of cleaning other cans soiled by leaks?

WILL DO IT.

If you have not placed your order for cans, better let us send you a sample carload guaranteed to be better than any you have ever used.

Wheeling Can Company,

OLIVER J. JOHNSON, President. **Wheeling, W. Va.**

WILLIAM DUGDALE, Sales Agent for Indiana and Kentucky, 301 Majestic Building, Indianapolis, Ind.

ORDER

PEACH PEELING AND CANNING MACHINES

NOW

JUDGE MACHINE CO.

Baltimore, Md.
415 MARINE BANK BUILDING

San Francisco, Cal.
7th AND HARRISON STREETS

STANDARD OIL CO'S DEODORIZED GASOLINE is used by 95 per cent of the CANNING TRADE. Why? Because it is best and cheapest, and is for sale everywhere by Tank Wagon, in Barrels or Iron Drums

Address Our Nearest Tank Station or BALTIMORE OFFICE.

BALTIMORE, FRIDAY, MAY 22, 1908.

"Southern" Coated Cans

We now offer the perfection in INSIDE COATED CANS for the preservation of Fruits and Vegetables in their natural color. The tinplate out of which our cans are made is treated in our own Plant with a "process" lacquer especially prepared for us, and as a result of exhaustive experiments, we have solved the problem of manufacturing the regular style of Packers' Cans without scorching the lacquer while the cans are being soldered . . . . . .

To those who have so far failed to use the "SOUTHERN" COATED CANS, we would say that this is their third season and the success of our cans is consequently not problematical, but assured. Our claim is for better cans at a lower cost. Samples, prices and full particulars on application. . . . . .

SOUTHERN CAN COMPANY

E. EVERETT GIBBS, Pres.

BALTIMORE, - - MD.

Weekly Review

Of the Canned Goods Situation. Market Reports.

Conditions and Changes. Outlook.

From the western States heavily interested in canners' crops come many reports of damage and delay owing to cold, inclement weather; even to the extent of causing the canners to withhold acceptance on future corn contracts. Peas are included in the articles affected, and the market is feeling the result of these reports.

A comparison of this past week's weather with the same time last year will, therefore, be found interesting, and in the light of last year's developments, valuable. We cannot do better than compare the last issue of the U. S. Weather Bullitin, covering the week ending May 18, 1908 with the corresponding one of last year, covering the week ending May 20th, 1907. Taking the temperature, we find in 1907 that the week under review had only just come up to a normal degree in the New England States, and extended down to the borders of South Carolina, but this applied only on the immediate seacoast. All the rest of the country to the Rocky Mountain slopes and from Conada to the Gulf averaged from 3 degrees to 12 degrees below the normal seasonable temperature, and on the night of May 20th in Missouri they had snow. In all this section, practically the entire canning region, excepting California and Maine, the week showed frosts in all sections, and freezing temperatures in most of them. To go more into detail; the Government reported normal temperatures in the following States: New England, New York, Virginia and West Virginia. Above normal in Pennsylvania, North Carolina, Utah and California. Below normal: New Jersey, Maryland, South Carolina, Georgia from 2 to 5°; Florida, Texas from 3 to 6°, with light frosts; Arkansas, light frosts; Tennessee, light frosts; Kentucky, Missouri, snow; Illinois, heavy frosts; Indiana, Ohio, frosts; Michigan, heavy frosts; Wisconsin, heavy frosts; Minnesota, freezing; Iowa, from 3 to 5°; Colorado, frosts. Such was the temperature of the corresponding week last year (1907).

In 1908, we find this same authority reporting the weather as above normal in the whole eastern section of the country from Canada to the Gulf and extending west to the borders of Wyoming, the middle of Colorado, and the western boundary of Texas. In the other half of the country the report shows a deficiency in temperatures averaging 3 degrees in all sections, to the coast. The only States mentioned as below the normal temperature are Wisconsin very slightly and Minnesota the same, Colorado, Utah and California. Those reported normal are New York, Texas, Indiana, Ohio and Michigan. It will thus be seen that the great majority of States were above normal and they are reported so to this extent: New England 3 to 5; New Jersey 3; Pennsylvania 2 to 5; Maryland 4; Virginia 3 to 5; North Carolina 3; South Carolina 2 to 4; Florida 5; Arkansas 2; Tennesee 4; Kentucky 6 to 8; Missouri 4 to 8; Illinois 5 to 9; Iowa 3 to 5. Contrasted

with last season at this time, the temperatures of this year are more than as much above normal as they were in 1907 below.

A comparison of the rainfall of the two years shows that in this year, 1908, the entire Atlantic slope is deficient to an extent amounting to about ½ inch on the average, while the Mississippi Valley, extending from the Gulf to Canada, averages about 2 inches in excess of the normal amount. At the same time last year the same conditions of rainfall obtained in all sections, except that in the Mississippi Valley the excess amonnted to only ½ to 2 inches, as to locality.

We leave it to our readers to recall the results of crop conditions in the sections spoken of, last year, and using this as a basis of reckoning, make their own deductions as to the prospects for the crops under the conditions as found this year. The problem is simple; though it must be borne in mind we had good growing weather from the end of June, 1907, while what kind of weather we will have from now on this year is, of course, a mystery. The extent of the calamity of this year can only be judged by some such method as this, and we prefer to leave the action to the individual.

From now on all must recognize, the weather is the most important matter in relation to canned goods. Many will say not so; the market condition, sales and prices are what count. But they only count as the new crop progresses, for that is the great affecting influence in the market.

In the canned goods market there have not been any remarkable changes in prices made during the week, though a number of articles show some changes, due to the advent of the new packing season.

Pineapples are now in the canning houses of this city, but to a limited extent, sufficient, however, to cause some brokers to revise their prices, and naturally they show lower figures. The average is from 5 to 10 cents in the reductions; but demand is reported quite good for this article.

Peas are also about to come upon the boards, and these have also felt the effect of this near approach of new goods. Packers are anxious to clear out the small holdings they may have and the market shows a slight decline all along the line. Demand for this article is slightly better, but not up to its normal condition.

Strawberries are still high in price from the truckers' hands, and as a consequence packing has not greatly increased. There is a good crop ahead and a good-sized pack should be made. In this article the demand is not what it should be.

Peaches show a still further decline in some quotations, no doubt due to the good reports of crop conditions in this article from almost every section. Georgia will have a good crop of fine fruit, and many canneries will be at work on them. California will also have a good crop and the same is expected from Michigan and the Western States. This article is rapidly losing its fancy position and coming into its normal position. The demand is very light.

Tomatoes show no changes of consequence this week, but it is known the amount of goods now held by first hands is very small, having been cut down considerably by the desire of holders to clear out, and the fact that buyers have realized that tomatoes at 72½c. are a good purchase. In fact, they are cheaper than the offerings of future goods, which are held at 75c., and quite a good business has been done this past week in futures at this figure. In fact, there has been more business than at any time since the turn of the year.

Canners' metals show no changes, and all quotations may be found in their regular place.

THE CHICAGO MARKET.

SPECIAL CORRESPONDENCE TO "THE TRADE"

CHICAGO, May 21, 1908.

Weather Conditions.—It is said that a great editor's idea of how to run a newspaper was to know where hell was going to break loose next and to have a man there to report the proceedings.

That is the situation just now in this vicinity, judging from crop reports collected by one of the big wholesale grocery houses and mailed to their customers in circular form. I mail you a copy of the circular and must admit that I have never before read such uniformly unfavorable reports from over such a wide area of country. (Will publiish next week.)

These reports were requested on the condition of corn, peas and tomatoes by a wholesale grocery house of Chicago (Steele-Wedles Company) and the result has certainly been startling, as the letters show a condition in the outlook or prospect for tomatoes and peas and the acreage for 1908 which is simply dismaying. The frosts, rains, hails, floods and cold weather seem to have upset all the calculations of growers and packers.

I looked over the originals of these letters and found that there were many that had not been used in this circular, having arrived too late to be inserted, but nearly all of the same tenor. In truth, Hades seems to have exploded here in the Middle West, and I am here to report the proceedings for THE TRADE.

"Best Quality at Lowest Prices"

PACKERS' CANS

We are now offering the trade Cans that are equal to any on the market, and in placing your order, you will save money by getting our prices. . . . Samples cheerfully furnished upon request. . . .

National Can Company

Baltimore, - - Maryland.

Friction Top Cans for Syrup, Etc. Wax Top Cans for Home Preserving.

FOR

Packer's Cans

POPE

"Clean & Bright"

PLATES

Pope Tin Plate Co.

PITTSBURG. PA.

Robinson's Blank Feeding Attachment

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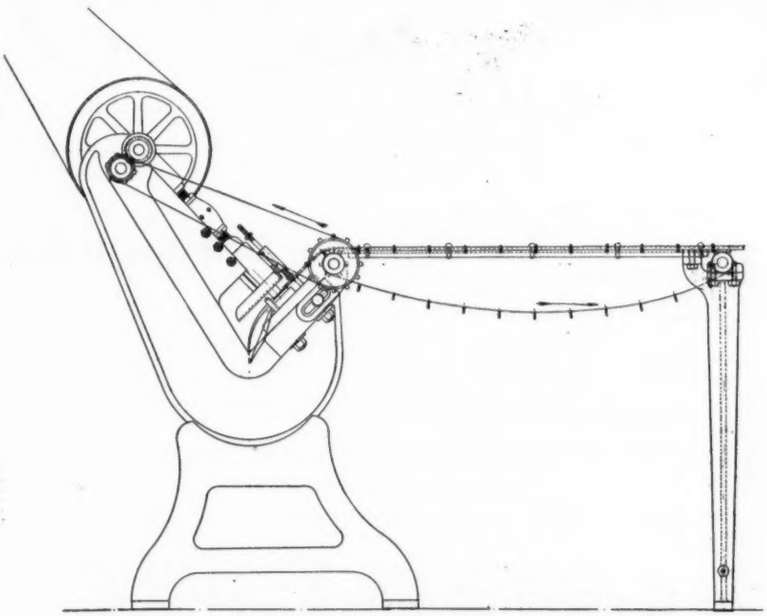


For feeding blanks to a die to be cut into caps or lids; also bumping blanks into caps or lids. The attachment can be applied to any press.

Capacity 60,000 per day of 10 hours. Prices quoted on application.

MANUFACTURED BY **STEVENSON & COMPANY,**

601-7 S. CAROLINE STREET, BALTIMORE, MD.

Asparagus.—The asparagus packers don't know exactly "where they are at." "How the mighty have fallen!" Heretofore the Pacific Coast asparagus packer has been an autocrat of autocrats and high cockalorum of the hen roost.

If you did not like his price or proposed assortment, he would not urge you, as plenty were standing ready to take the goods. Now you can buy all white or all green or all tips and have deliveries when you find it convenient, and if you are a whale and will take a big bite, other confidential conditions may be secured, so I am told. As it is, I learn that one packer closed contracts for about 25,000 cases in Chicago this week and all other packers combined for about an equal quantity. When it comes to asking what prices were paid, all concerned merely look wise and say nothing.

Dried Fruit Active.—I learn that the dried fruit trade, for spot shipments, has shown strown activities this and last week and that apples, peaches, raisins and prunes are all selling well not alone to the regular trade but to the outside or interior wholesale trade.

Excited Market on Corn.—Two weeks ago canned corn had no friends. To-day the hot grasp of a greedy welcome is extended to it everywhere and hats are removed reverentially in its presence. Two weeks ago canned corn was easily purchaseable in Chicago of good standard quality at 50c. to 52½c.; but today, I know that Rockford Canning Company (Illinois) declined an offer of 60c. for five thousand cases delivered at Chicago and that an Iowa cannery declined an offer at the same figure for a similar quantity. Most Illinois canneries have withdrawn future prices on canned corn and many Indiana packers have withdrawn prices of tomatoes for future delivery.

Canned Tomatoes.—There is no change from last week for spot goods. Off standard goods can still be bought spot for 80c. per dozen for No. 3s; full standard No. 3s cannot be had for less than 85c. f. o. b. Chicago. Gallon or No. 10 are nominal and not moving.

Canned Apples.—The market as to canned apples is very weak and the goods are moving slowly. Prices range all the way from $1.85 to $2.75 per dozen.

"WRANGLER."

FOR SALE.

25 BUSHELS STOWELL'S EVERGREEN SUGAR CORN SEED; germination, 90%; $3.50 per bushel.

C. W. PANCOAST,
Delaware City, Del.

5-8-08-2t

Label Trade-Marks Registered.

The following trade-marks have been favorably passed upon by the United States Patent Office. Inquiries regarding these should be addressed to Joseph M. Bowyer, Patent Lawyer, 1110 F Street, N. W., Washington, D. C.

SERIAL No.	
33,321	The words, Bon Silene. Owner, Griffith-Durney Co., San Francisco, Cal. Used on canned fruits and vegetables.
33,324	The words, Navy Brand. Owner, same as No. 33,321. Used on canned salmon.
33,523	The words, Blue Bird. Design, a blue bird. Used on canned fruits, canned vegetables, canned meats, dried fruits, spices, mustard, coffee, crackers, maple syrup, honey, jelly, jam, flavoring extracts, olive oil and ketchup.
33,704	The words, Alaska Circle. Owner, North Alaska Salmon Co., San Francisco, Cal. Used on salmon.
33,705	The word, Climax. Owner and use, same as No. 33,704.
33,706	The words, Pride of Alaska. Owner and use, same as No. 33,704.
33,707	The words, Merchants' Choice. Design, a salesman and lady customer. Owner and use, same as No. 33,704.
33,708	The word, Tribute. Owner and use, same as No. 33,704.
33,709	The word, Expansion. Owner and use, same as No. 33,704.
33,710	The word, Tip-Top. Design, two men catching fish. Owner and use, same as No. 33,704.
33,711	The word, Cosmos. Design, globe of the hemispheres. Owner and use, same as No. 33,704.
33,712	The word, Cæsar, Design, a Roman soldier. Owner and use, same as No. 33,704.
33,715	The word, Triumph. Owner and use, same as No. 33,704.
33,757	The words, Blue Jay. Design, a blue jay. Owner, Waukesha Canning Co., Waukesha, Wis. Used on canned vegetablesand fruits.

Error Insurance.—Have A copy of a Complete Course in Canning always at hand. **Price $5.00.**

TRADE THE EUREKA SOLDERING FLUX BEST MARK

Registered U. S. Patent Office.

Standard Soldering Flux

(Formerly manufactured by the Marlou Chemical Works, Jersey City, N. J.)

Manufactured only by

The Grasselli Chemical Co.

When you are ready to buy Soldering Flux, order either of these well known brands and

GET THE BEST

BEST—Because made by skillful chemists from the very best materials obtainable.

BEST—Because our formulas are the result of years of experience and because no Flux is shipped that does not pass a rigid inspection.

BEST—Because by their use you will have a smaller percentage of "leaks" and a smaller consumption of solder than when any other Flux is used.

Both brands carried in stock by The Grasselli Chemical Company.

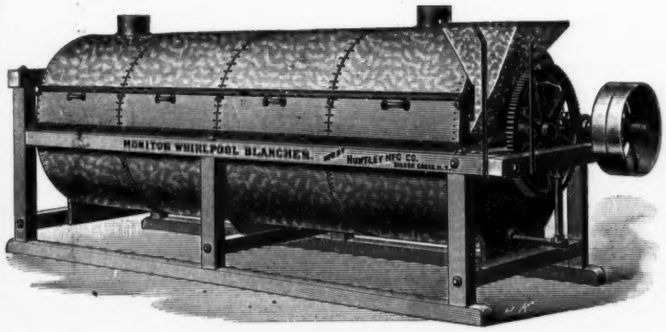
Cleveland, O., (Main office)
Cincinnati, O.
St. Louis, Mo.

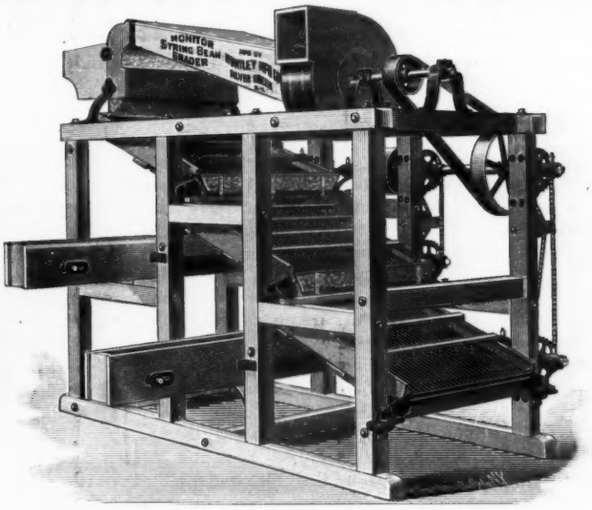
New York, Sixty Wall Street,
Birmingham, Ala.
Detroit, Mich.
St. Paul, Minn.

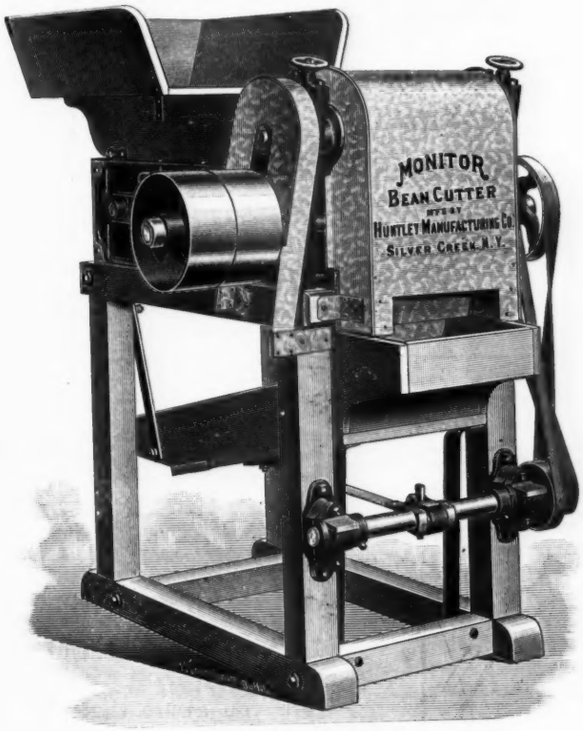
Chicago, 117 Michigan St.
New Orleans, La.
Milwaukee, Wis.

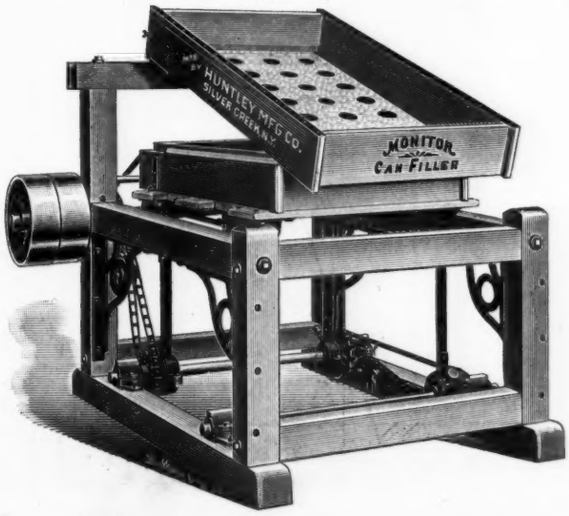
S. O. RANDALL, Baltimore, Md.——Also by——C. W. PIKE CO., San Francisco, Cal.

Samples and Prices Promptly Furnished. Correspondence Invited.









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OUR NEW CATALOGUE IS JUST FILLED WITH THE STRONGEST KIND *of evidence* that you should have before you, for it proves convincingly by testimonials and otherwise that Monitor machines are ***the money makers.***

With the machines illustrated here you have a complete outfit for string beans, and every machine is of proven worth—every one "tried and not found wanting." Perfect your equipment today and start it by writing for details now.

HUNTLEY MFG. CO.

SILVER CREEK, N. Y.

Jobbers' Views

Conditions as Observed by Leading Grocer Journals of Various Sections and Their Comments.

New York.

Pessimism still rules the roost, judging by the tone of some of the brokers' circulars. Some business men can't understand how low prices are sometimes the best remedy for unfavorable business conditions. Holders of tomatoes are ready sellers at low prices, the canners apparently being anxious to face the new packing season with clean decks. Futures are dull. Corn is helped, as regards futures, by the unseasonable weather in the growing sections and is showing a little more firmness. Asparagus has sold well for future delivery. Peas are weak and dull. Canned fruits rule in buyers' favor. No. 10 apples are weak. The market for red Alaska salmon is firm. Halves of chinook salmon and pink salmon are easy. Dealers are waiting for the new form of contract, etc., before taking hold of domestic sardines.—*Merchants' Review.*

Philadelphia.

Tomatoes are unchanged in price, both spot and future. Spot tomatoes, however, are in better demand than for some time. Corn is still dull, but perhaps shows some little improvement in demand. Prices are unchanged, the market being weak. Peas are dull. Jobbers are considerably disappointed because prices on spot are about 20 cents below what they expected them to be. Future peas will remain steady until the danger point of weather has passed. Apples are unchanged and dull. Peaches are selling in a small way, but there is no general demand. Baltimore small canned goods are dull and unchanged in price, the canning season coming along with good prospects. California canned goods are unchanged, no particular business doing in first hands. The jobbers are gradually working out of their stock of old goods.—*Grocery World.*

Chicago.

There is a better general demand for canned goods of most descriptions. Peas are wanted for consumption and prices on this vegetable are firm here. The packers appear to be sold up well on cheap and medium priced peas. Spinach is another item in the canned goods list that is wanted for consumption. Spinach is firm also, as are canned string and lima beans. Tomatoes are steady, with the consumption demand increasing, as shown by freer buying by retailers. Future tomatoes are also in better request from the retail trade. The season is reported backward and the feeling, therefore, is firmer. Corn is also suffering from a backward season. Corn prices are steady. A feature of the situation is the new prices on California asparagus. The Association's opening quotations are lower than some of the prices that were made earlier by other packers and are very much lower than last year's prices on California canned asparagus. Fruits of all kinds are closely sold up, judging by the firmness of the market. Packing of early varieties, like strawberries, for instance, will begin right away. Salmon is in better request and prices are firm for all grades. Sardines of all kinds are firm. Shrimp, lobster, etc., are scarce and firm. Oysters are steady.—*Grocers' Criterion.*

St. Louis.

Tomatoes seem to be going out in good volume at so close to 90 cents for good standards that this price is accepted as being the ruling market. There are quite a few blocks yet in the hands of the jobbers, but the general tone to the market is firmer, rather than weaker at the present time. There is nothing, practically, doing in futures. Jobbers are not taking hold of the market just now because the retailers are fighting very shy of buying goods for future delivery. A feature that some people seem to have overlooked is that the small packer this year is likely to be a small factor in the market. In the past he has been able to get the cash to pay for the raw stock from his banker on showing how much futures he had sold, but now he cannot make that showing, and he is not making any big contracts with the growers just now. Some who follow the market closely say that future tomatoes at present figures are a good purchase. Corn is moving fairly well. Prices vary according to the quality, and and there are about as many qualities as there are packers. The "Big Five" in Illinois have withdrawn future quotations, but the jobbers generally seem to think this is a good deal of a bluff and that there will be no corn famine this year or next. There is yet a good carryover to be disposed of, so they say. Opinions on the pea market differ. One man tells us that there is plenty on hand and that the carryover is heavy. Peas are the first to come into the market as a new crop and it will not be long before we will be hearing of new goods arriving. On the other hand, it is known that several of the St. Louis jobbers are very low in stock and cannot replace what they sell and make any profit after paying cost and handling. As it is now, there is much difficulty in finding any goods that can be sold for a dime by the retailer.—*The Interstate Grocer.*

Montreal, Can.

Vegetables are in good demand, also fruits, and the market remains unchanged since last report. The falling off in demand for canned fish has not been as large as was expected since the Lenten season closed

BETTER DO IT.

The best way to know about a proposition is to INVESTIGATE.

Do you know about Knapp Labeling Machines and Boxers?

Are you aware that you can save from 50 to 75 per cent., by using these labor-saving Machines, besides getting neat and uniform work?

Do you know that you can get Machines to use for the season by paying a rental?

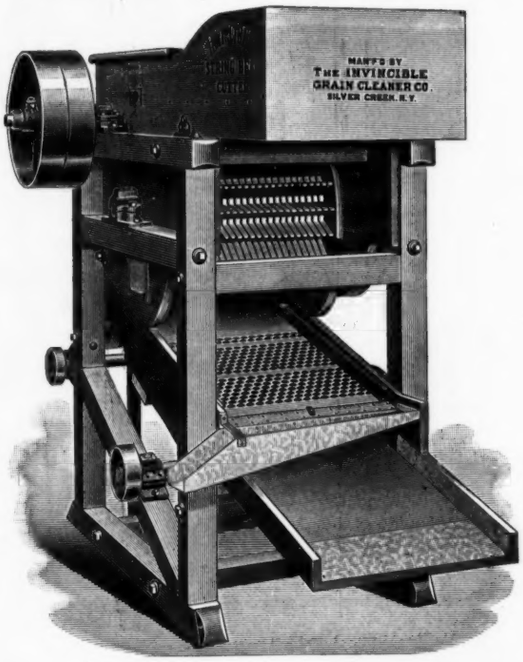
Are you willing to write us for terms and prices? Once you try Knapp Machines, you will be a satisfied customer.

State daily output, size of can or cans, and we will do the rest. You will thank us.

THE FRED H. KNAPP CO.,

NO AGENTS. 324 WASHINGTON BLVD., CHICAGO.

A good String Bean Cutter is a necessity, a poor one an annoyance



The INVINCIBLE String Bean Cutter is particularly noted for its good quarities. It has a good capacity, cuts evenly, delivers you the cut beans free from tips or uncut beans and produces a high grade of goods for the can. . . . . .

We would be glad to furnish you a list of users and explain more fully. . . . . .

You can have the machine on trial under our guarantee of satisfaction that we make on all INTINCIBLES

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Invincible Grain Cleaning Company **Silver Creek, N. Y.**

All INVINCIBLE Machines are guaranteed absolutely. You take no chance.

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IN ALL IT'S BRANCHES

GOLD LACQUERING, AND PRINTING OF PLATES TO STAND PROCESSING A SPECIALTY. . . . . .

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FREIGHT & PACKAGE CONVEYORS ARE AMONG JEFFREY SPECIALTIES

For CANNERS and PACKERS

CONVEYORS for FRUIT, CORN COBS, HUSKS, ENSILAGE, COB CRUSHERS, CRATES, BOXES, BASKETS, Etc.

Catalogues Free.

The JEFFREY MANUFACTURING CO
COLUMBUS, OHIO, U. S. A.

Toronto, Can.

Demand is reported somewhat brisker this week and lines of both fruit and vegetables are moving more satisfactorily. It is freely stated that many houses are still somewhat heavily stocked, the year's business having proved rather disappointing. Futures are being offered in some quarters at fixed and open prices, but interest seems to be rather closely centred in the old pack goods.—*Canadian Grocer.*

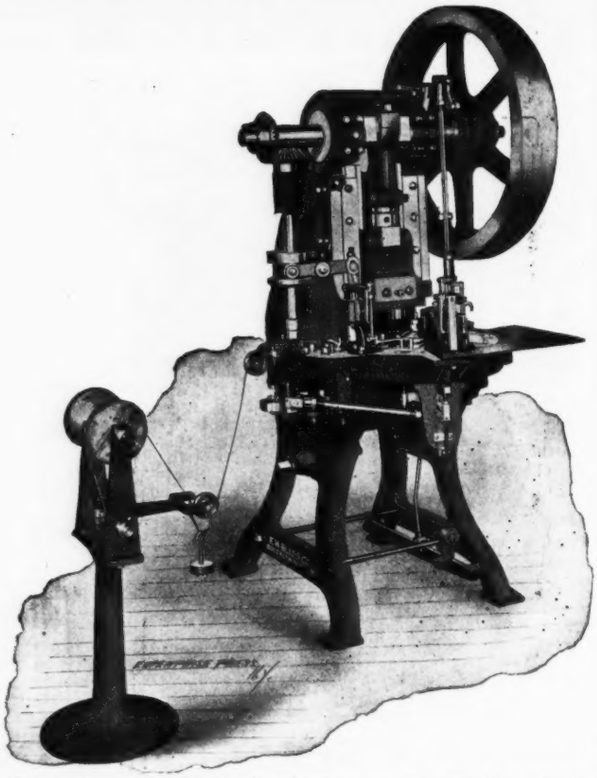
London, England.

Salmon.—The market for British Columbia and Alaska, particularly the latter, is very firm, but there is not much doing. The Cyclops and the Prince Robe t have arrived at Liverpool with 26,867 cases and 68,684 cases, respectively, and the Patroclus here with 1,517 cases. Lobsters.—There is no change to note in this market. Sardines.—There is a little more business passing in the lots available, and the market maintains a firm tone. Reports state that very few fish have been caught on the Portuguese coast. The Bravo, with 415 cases, and the Orissa, with 606 cases, have both arrived at Liverpool and the Tasso at Hull, with 909 cases. Fruits.—There is no fresh feature to note in this market. Quotations are already out for new season's apricots, but buyers are not overanxious to operate at present. Spot stocks of Californian fruits are slowly going out, and it is anticipated that the quantity here will be cleared off before the new season's goods arrive. The Etruria, with 2,033 cases fruit, and the Prince Robert, with 9,482 cases of fruit, have arrived at Liverpool, and the Manilla and the Patroclus have arrived at this port with 1,425 cases and 1,385 cases, respectively. Pineapples are steady.

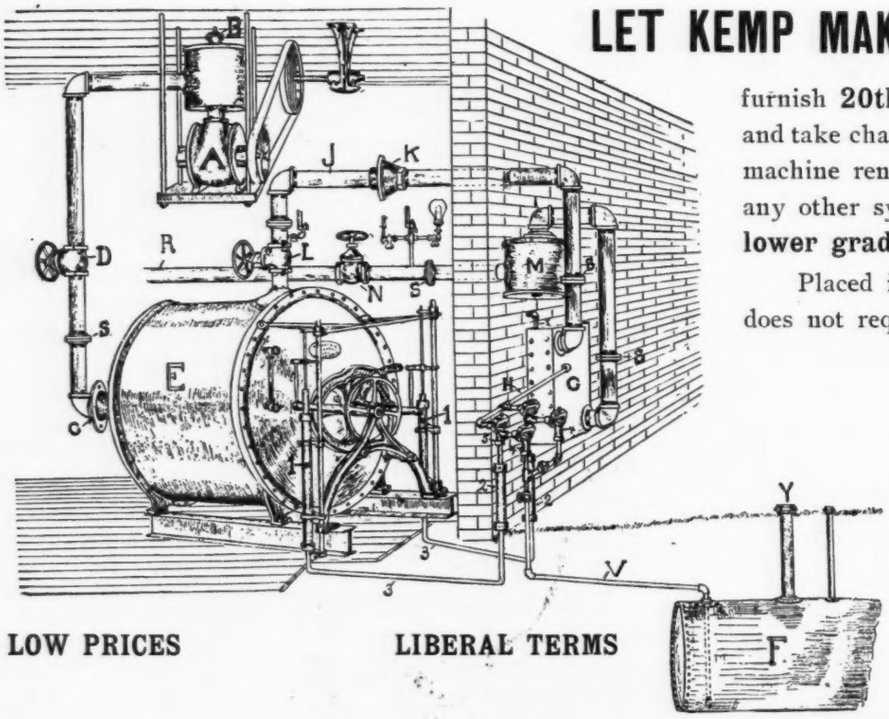
Liverpool, England.

Salmon.—The market during the past few days has been very steady, with a large inquiry from the country for all kinds. Best flats and half-flats are in considerable demand, and Alaska is also being sent out in large quantities. Sardines quiet, not much offering. Fruits.—Regarding apricots, prices during the week have been made for overland shipment from California, and as they are some shillings below current rates, a very large trade is being done. Pears are steady, and peaches rather quiet. Pineapples.—The demand has been much better this week than for some time past. Quotations are firmer, and considering that most of the staple sizes are at present being quoted at practically the lowest prices on record, it is quite feasible to suppose that if the demand continues quotations will advance, particularly taking into consideration the absence of other cheap canned fruits. Tho Cyclops has arrived with 8,645 cases on board, also the Deucalion with 8,413 cases. Rabbits.—Quite 3d. per dozen better. Tomatoes.—Very firmly held for 4s. to 4s. 1½d.—*Grocers' Gazette.*

"BLISS" SOLDER CAP HEMMING MACHINE.



The accompanying illustration shows a new design Solder Cap Hemming Machine recently built by the E. W. Bliss Company, 25 Adams street, Brooklyn, N. Y. The machine is the result of much study given the subject, and it embodies the latest and best improvements that experience in designing and operating this class of machinery has suggested. The



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furnish **20th Century Gas Machine on trial** and take chances of your being convinced that the machine renders cheaper and better service than any other system, and will use **successfully,** a **lower grade** of oil than any other apparatus.

Placed in class A by insurance underwriters, does not require an outbuilding.

Uniform Quality of Gas
Is Automatic
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Reliable and Safe
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Only machine operating on truly scientific principle.

Small machines for one line factories and illuminating.

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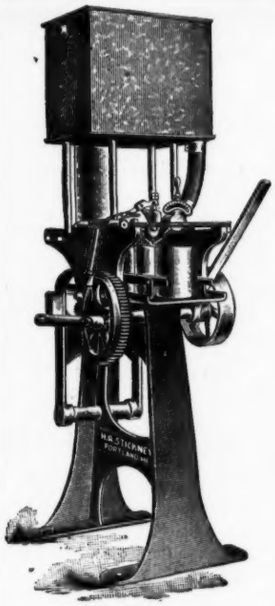
405 to 513 E. Oliver Street, Baltimore, Md.



STICKNEY SYRUPING MACHINE $125.00

Instantly adjustable while running. Will handle one, two or three pound cans, and do perfect work. . . .

CONDENSED MILK FILLER

Standard machine of its class, in use by all the largest concerns. . . . .

SPECIAL FILLING MACHINES for any purpose or capacity. EVAPORATED CREAM, BAKED BEANS, FATS, OILS, MUSTARDS, etc., in round or square cans or glass jars.

HENRY R. STICKNEY

PORTLAND, MAINE, U. S. A.

SPECIAL AGENT

SPRAGUE CANNING MACHINERY COMPANY, FOR NEW ENGLAND STATES.

FOR SALE.

1 Quinn Catsup Sieving Machine—new	$45.00
1 Cyclone Pulp Machine—nearly new	60.00
1 Ayars Power Can Wiper, A1 condition	3.00
1 Bird's Magnite Painting Machine, 1 bbl. capacity —good condition	10.00
1 Nagle 3 H -P. Engine—new	50.00
1 Stephenson Can Crimper, good condition	5.00
3 Ferracute Presses No 243—good condition	15.00 each
2 Burt Wipers—good condition	35.00 each

5-15-08-1m

BURNHAM & MORRILL CO.,
PORTLAND, ME.

WANTED.

A DOUBLE-DUMP BAKER SCALDING MACHINE. Address, with full particulars,

CANNERY,
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FOR SALE CHEAP.

BAKER GRASSHOPPER AND REMINGTON SCALDERS, New and Second Hand; rebuilt at our factory.

VANCE & BAKER MFG. CO.,
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WANTED.

An up-to-date, first-class, second hand, POWER SANITARY SEALING MACHINE, ready for use, suitable for sealing No. 2 and 3 sanitary or open-top, lock-seam cans. If you have a bargain, address with description and best cash price.

Also 1—5 H. P., neat, compact, modern make, first-class, second hand STATIONARY ENGINE, in prefect repair, ready for use.

ROGAN BROS. & NICE.
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QUINN'S PERFECT SIEVING MACHINE

FOR CATSUP—IMPROVED FOR 1908.

Preserves the color of the catsup,
Makes a smooth, fine grained article,
Runs noiseless and is quickly cleaned,
Highest recommends from all who use them,
Gathers no verdigris and requires no attention.

C. L. Quinn, Mfr., North Collins, N. Y.

CANTON BOX COMPANY,
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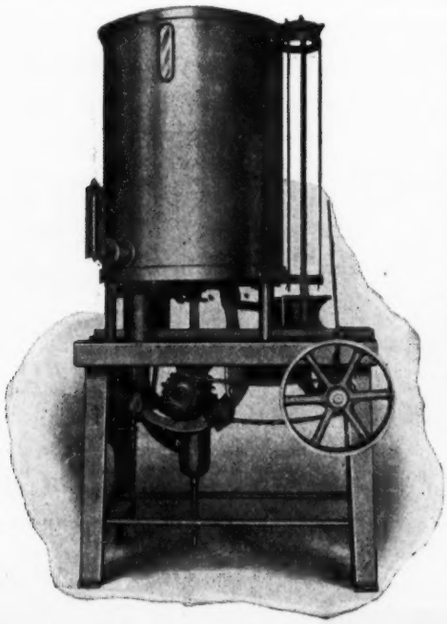
Packing Boxes.

Made up or in Shooks. Cargo or Carload.



The Morral Corn Cooker-Filler (Patented)

MORRAL BROS.

MANUFACTURERS OF

The Morral Corn Silk Brushing Machine, The Morral Single Cut Corn Cutter, The Morral Double Cut Corn Cutter, The Morral Corn Cooker-Filler, The Morral Can Wiping Machine, The Morral Labeling Machines.

Also dealers in capping machines, Retorts, Etc., and can furnish full line of corn machinery.

TESTIMONIAL.

Morral Brothers, DYSART, IOWA, Nov. 23, 1907.
Morral, Ohio.

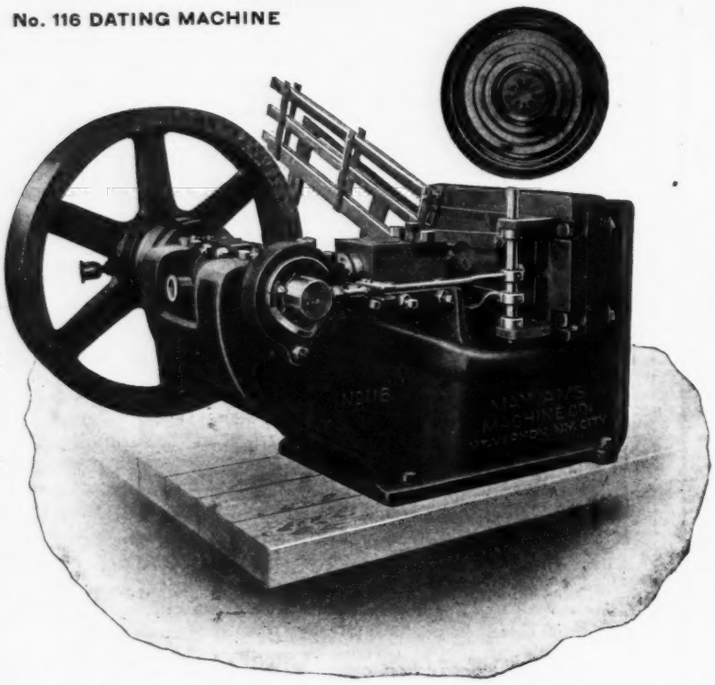
GENTLEMEN :—The Morral Double Corn Cooker-Filler purchased of you was installed in our factory and used for our entire corn pack this season, and in ease in regulating the filling of the cans it exceeds our highest expectations, and the uniformity with which our cans are filled is in pleasing contrast to the results the filler we used last year gave us. The machine worked to our entire satisfaction in every way and we are well pleased with the selection we made of a Cooker-Filler. Very respectfully yours,

DYSART CANNING CO., Per E. Pearson, Sec'y.

WRITE FOR CATALOGUE AND PRICES.

MORRAL BROS. —ADDRESS— MORRAL, OHIO.

No. 116 DATING MACHINE



A new machine for dating SANITARY CAN COVERS and STUDHOLE CAPS. Easily handled. Easily adjusted. Will date, mark, register private or secret characters for identification against future contingencies.

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WE MANUFACTURE ALL KINDS OF MACHINERY

When you read this advertisement, remember that it is printed for your benefit. We want to sell you our new DATING MACHINE that will do a lot of valuable work for you, and it is so simple that a boy can run it.

Our DATING MACHINE will make any combination of numbers, days, months and years. You can put your serial number on your tin can product; Jobbers' label product or anything else to identify your product. That is worth knowing and something worth looking into. We guarantee this machine to give satisfaction. We'll mail you a tin cover if you say so; it won't cost anything. Write for full particulars.

Max Ams Machine Company
DEPARTMENT C
MOUNT VERNON, NEW YORK

NEW SEAM SANITARY CAN

Are you using this can? It's the best that there is to be had. We cannot say more, yet much may be said of its merits. SEALED without heat, SOLDER or objectionable Fluxes.

NO HOLES NO CAPS ENTIRE TOP OPEN

We furnish complete outfits for making these cans. ROUND, SQUARE or IRREGULAR shape. Write for full particulars. It will pay.

Max Ams Machine Company
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GREAT BARGAINS IN SECOND-HAND BOILERS.

One 15 h. p. Marine fire box boiler.
One 50 h. p. Marine fire box boiler.
One 75 h. p. Locomotive fire box boiler.
One 140 h. p. Marine fire box boiler.
One 66 in.x16 ft. Horz tubular boiler, complete.
Two 60 in.x 17 ft. Horz tubular boilers, complete.
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One 42x14 Horz tubular boiler, complete.
One 60x7 ft. High pressure tank.
One 36x6 Vertical boiler.

2-21-tf. PAGE BOILER CO., 14 to 18 Larrabee St., Chicago, Ill.

For Sale.—Bargains.

2—Sprague Corn Cutters, one right and one left hand, latter never used, each.....$100.00
15—Merrell-Soule Process Kettles, may be used with either steam or hot water, each... ..... 35.00
2—Inclined Lever Ferracute Foot Presses, No. 222, each..... 30.00

IN GOOD CONDITION AND A BARGAIN.

4-17-tf Address, **SALE,** Care of THE TRADE.

GOVERNMENT INSPECTION will be welcomed by every CANNER of TOMATOES who is equipped with WESCOTT SANITARY MACHINERY.

WESCOTT CAROUSAL
"Hit of the Season."
Made-in-Bin and Table Styles
FOOL PROOF
To clean, turn on steam and dry

Geo. F. Wescott Co
"The Labor Savers"
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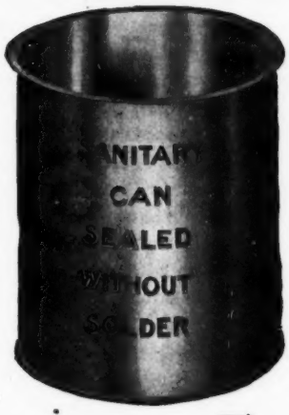
"BLISS"

CAN MAKING MACHINERY

SANITARY CANS —FOR— *PACKERS CANS*



This strictly high grade machinery for the manufacture of Sanitary, or Packers' cans, combining all the latest and best automatic attachments and labor saving devices, is built for rapid and accurate production. Saves time and money. We equip large or small plants, and are always pleased to answer questions or make quotations.

E. W. BLISS COMPANY,

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WHAT IS YOUR FIRE INSURANCE COSTING YOU?

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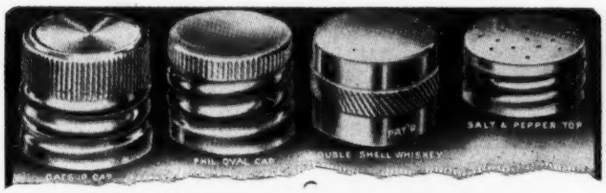


We manufacture a full line of Fine Silvered and Plain Screw Caps for Catsup Bottles, Whiskey Flasks, Pepper and Salt Seller Tops, Mason Jar Caps and Jelly Jar Covers. Samples and prices on application.

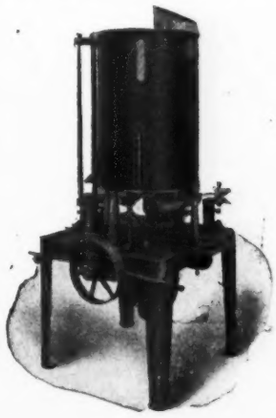
BERNARDIN BOTTLE CAP CO.

Evansville, - - - - - - Ind.

Canning Machinery of all Kinds

Including the Celebrated

Queen Anne Cooker.



SIMPLE—Light Running—Easy to Clean—None Better.

Send For Description, Terms, Etc.

I have some great bargains to offer in machinery of every description—little used—practically as good as new.

H. Cottingham,

BALTIMORE, - - MARYLAND.

machine is entirely automatic, cutting, forming and attaching the solder to caps for fruit cans, after which the finished cap is positively removed, it only being necessary for the operator to place caps in the bushings of the revolving dial plate. While the operation of the machine is entirely automatic, it is nevertheless very simple. From the spool placed on the reel shown at the left-hand side of the press, the wire solder is fed by means of feed rolls, which are operated by means of a Geneva wheel, which wheel is driven by the vertical shaft on left side of machine, operated in turn through the bevel gears shown on the end of crank shaft. The feed rolls are adjustable, so that by a slight turn of a lever the rolls can be either engaged or disengaged. Passing through the feed rolls, the wire is fed into the first operation die, which is operated by toggles driven by a race cam fastened to the vertical shaft. Here the solder is cut off to length and formed into a circle, after which it drops into the dial bushing directly underneath and is carried with the next revolution of the press under the first of two punches carried by the slide, where it is flattened, passing on the next revolution of the press to the second operation punch, where the forming is done.

Next the blanks, which are fed from the table at right side of press, are dropped into the bushings in which the solder ring is formed and are carried under a punch operated in the sub-press directly in front of the slide, where the solder is fastened to the caps, the punch of the sub-press being driven from the vertical shaft by means of a cam through toggles and a connecting rod.

The cap now having the solder attached is raised flush with the top of the bolster by means of a positive knockout. While in this position the positive sweep acts and throws the finished cap into a receptacle conveniently placed to receive it. The positive knockout return rod insures the return of the pads in the bushings to their proper position before the bushing passes under the first operation die in which the solder is cut and fed.

In designing the machine consideration was given to the fact that possibly the operator through neglect might not feed caps into the bushings, into which solder had previously been deposited, so to avoid the posibility of feeding two pieces of solder for one cap the press is arranged to automatically stop in the event of the operator failing to place a cap in each bushing, and overcomes the consequent risk of injuring the closing punch. It also has a tendency to keep the operator alert, for as soon as the feeding is stopped, the press stops. The dial is driven by a Geneva wheel, and to insure against any possible accident in case of the dial not registering accurately the press is fitted with a safety stop connected with the clutch. In the event of the dial not registering accurately this stop is arranged to act on the clutch and immediately stops the press.

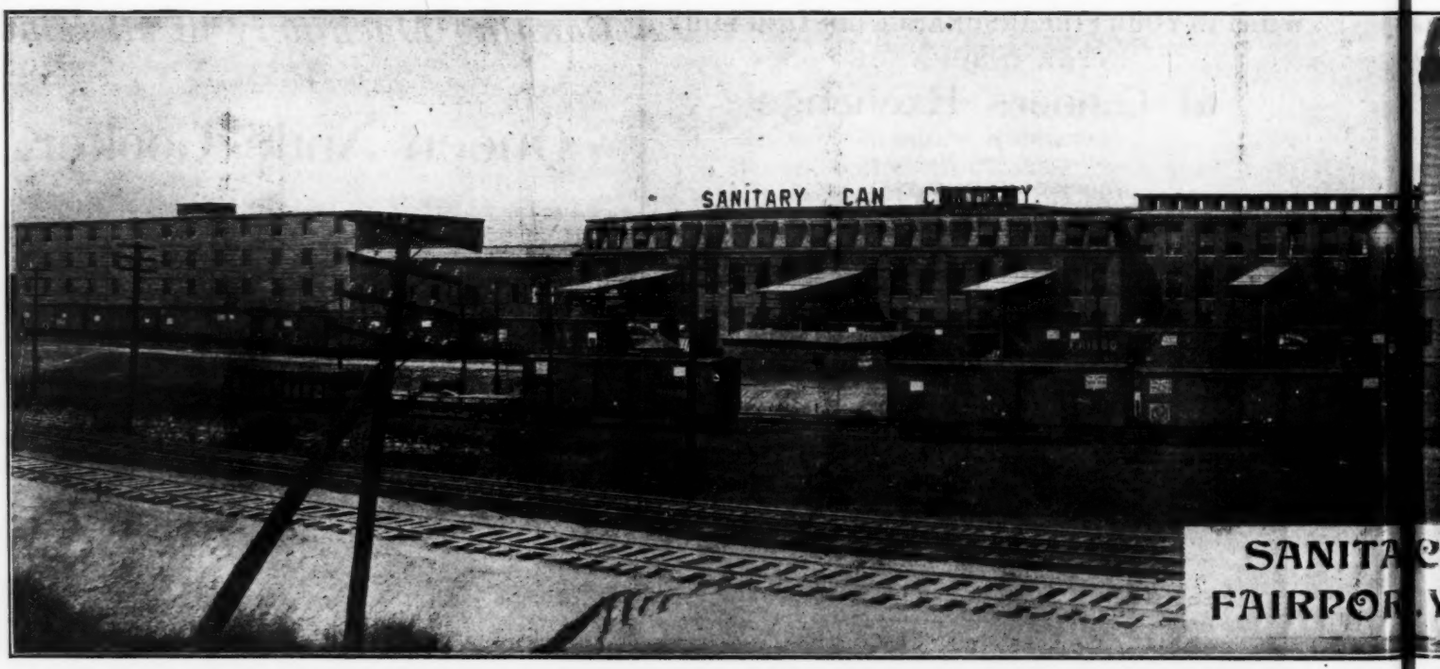
The press has a capacity of 75 caps per minute, and weighs 2,500 pounds, as shown.

NEW YORK MARKET.

NEW YORK, May 21.—Conditions are substantially the same as they have been for some time past, with the possible exception of one or two articles which are rather stronger and which are apparently upon the verge of an advance. The market has been a shade more active in the principal articles during the week and there has been a stronger disposition on the part of holders to demand full prices for their products. The market under these conditions is in better position and the outlook is considered more encouraging. One might say that the tendency is upward, but perhaps that would be a species of exaggeration which will scarcely bear repetition. The upward tendency is apparent, but it hasn't yet begun to manifest itself in any important degree as yet.

Tomatoes.—Considerable movement has developed in spot goods, with full standard 3s in Maryland packing offered at 72½c. regular f. o. b. factory. Occasional sales are noted at this price of stock acceptable to the buyer. Most holders, however, quote 75c. regular f. o. b. factory as an inside figure. Spot gallons can be bought at $2.00 f. o. b. factory and No. 2s can be bought at 55c. regular f. o. b. factory. No large lots appear to be wanted and in one or two instances more favorable terms have been made. No changes are reported in New Jersey

FINEST CAN P



SANITARY CAN CO., Fairport, N. Y.

OTHER FACTORIES:

INDIANAPOLIS, IND.

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Storage Warehouse (at Left)
Loading Annex
Manufacturing Building
Power and Light Plant
Enameling Plant
Machine Shop
Tin Plate Warehouse
Entire Length of Buildings on Ne
Floor Space
Trackage Facilities
Capacity
Employees
Sprinkler System, Pr

tomatoes. Futures are quoted at 75c. regular f. o. b. factory for full standard 3s and buying at this figure can be done easily. Future 2s are offered at 55c. and gallons at $2.20.

Peas.—No interest is reported in Southern future peas at opening prices based on 80c. for standards, $1.00 for sifted, $1.15 for extra sifted and $1.50 for petit pois, all f. o. b. Baltimore. Buyers look for a still further reduction. These prices are 5c. lower than holders quoted last week. Spot peas are easier and lower on Southern stock, with some pressure to sell noted in some quarters. Not much movement is reported.

Asparagus.—The spot market is weak and neglected. A little business is noted in futures, but large buyers are still indifferent and keep out of the market.

Spinach.—The market is easier and the tendency is toward a lower level.

Corn.—No change has been reported in corn. The sale is chiefly in small lots and the market remains barely steady as quoted. Conditions are substantially the same as previously reported, though a shade more interest is noted in Maine stock.

Fruits.—Not much interest is shown in future fruits at the opening basis reported by some California packers. One San Jose packer has announced opening prices on some stock, but this doesn't attract any particular attention among buyers. They are all waiting for the announcement of the large packers. In some quarters it is said that the price announced by this packer is too high to encourage large buying, most jobbers looking for a material reduction from the figures here quoted. Prices are generally quoted in Southern futures, but so far buying has been in a small way only. Spot fruits are easy on all offerings. State gallon apples are offered freely at comparatively low quotations. Spot Singapore pineapples are weak. Spot stocks of the domestic grades are in moderate supply, but demand is light and quotations are largely nominal. Small fruits are scarce and the market is dull.

Salmon.—A more active interest is reported in salmon and red Alaska is firm at $1.35 for talls. Reports from the Coast state that there has been an advance there. It is said that bids of $1.32½ have been declined on small lots of red Alaska talls. No prices have been announced on 1908 red Alaska. Pink is moving under a shade more inquiry, with sales reported at 90c. here. Bids of 87½c. have been refused. Spot medium red is firmer at quotations. Stocks are in moderate compass. Columbia River fish is steady. For chinook halves $1.15 appears to be inside. At this writing no prices have been named on 1908 chinook, though the annuncement is expected every day.

Sardines.—All stock is firmly held, with 1908 pack deliveries now arriving in small lots on orders placed when the market opened. Orders are now being booked subject to approval of price when made. The run of fish is small. HUDSON.

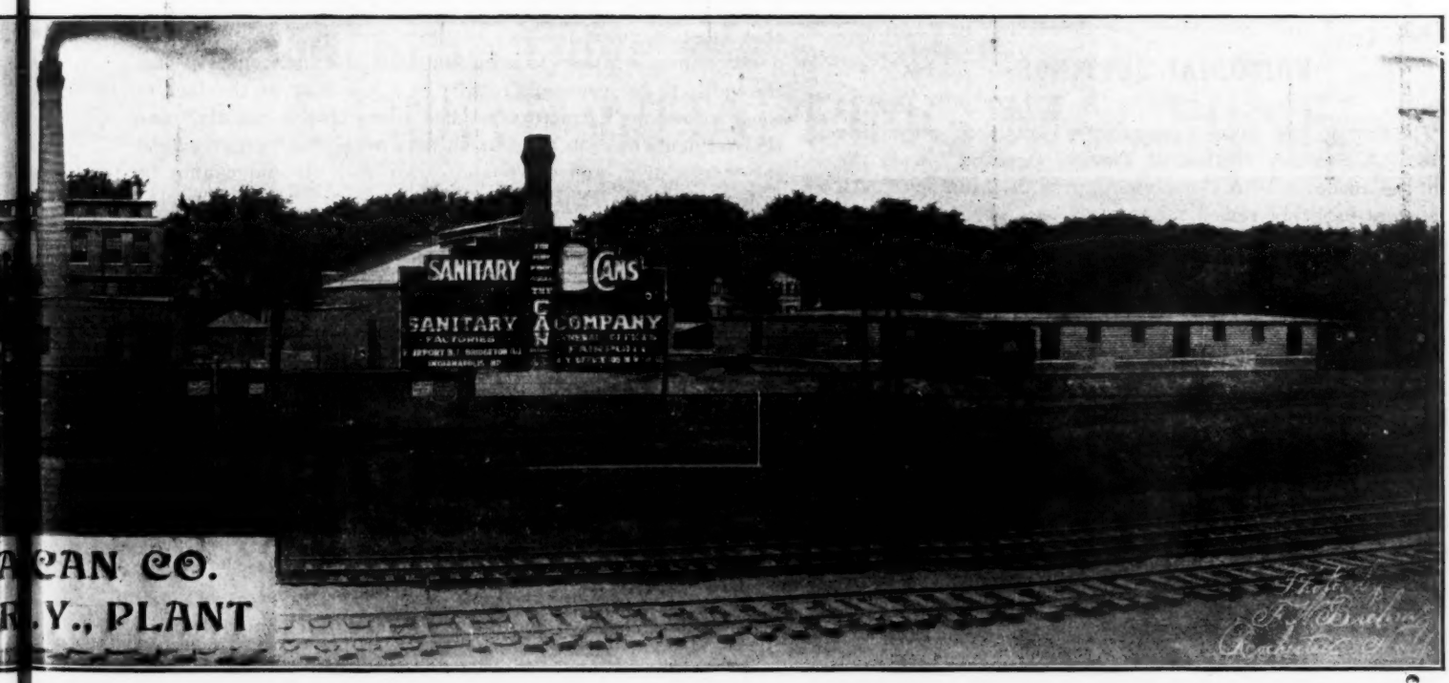
WANTED.

From now until September first, a sober, industrious, thoroughly practical Processor, to take charge of factory putting up peaches; must be well recommended; good salary to right man. Address

L. S. COLYAR,

5-22-08-2t Chattanooga, Tenn.

NT IN AMERICA



LDINGS	CONSTRUCTION
x 175	Cement Blocks
x 80	Frame
x 285	Brick
x 60	Brick
x 80	Brick
x 115	Cement Blocks
x 180	Cement Blocks
entral R. R.	900 feet
	3½ Acres
	40 Cars
	400,000 Cans per day
	425
hone Exchange, etc.	

New York Office, 105 HUDSON ST.

General Offices, FAIRPORT N. Y.

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THE TRADE COMPANY.

INCORPORATED.

E. S. JUDGE, - - - - - - President and Managing Editor.
A. F. JUDGE, - - - - - - Secty.-Treas., Asst. Editor.

304-5 Maryland Savings Bank Building, Baltimore, Md.

THE TRADE is the *only* paper published exclusively in the interest of the *Canned Goods Packers* of the United States and Canada. Established in 1878.

TERMS OF SUBSCRIPTION.

Payable in advance on receipt of bill.

One year,	$2.00
Six months,	$1.00
Foreign,	$4.00
Canada,	$3.00

ADVERTISING RATES.—According to space and location.

Make all Drafts or Money Orders payable to THE TRADE CO.

Address all communications to THE TRADE CO., Baltimore, Md.

Notices of *Hands Wanted* or *Situations Wanted* will be inserted free for paid annual subscribers; other parties will be charged $2.00 per inch per insertion, $5.00 per month.

Packers are invited and requested to use the columns of THE TRADE for inquiries and discussions on all matters among themselves pertaining to their business.

Business communications from all sections are desired, but anonymous letters will be ignored. E. S. JUDGE, Managing Editor.

Entered at the Postoffice, Baltimore, Md., as second-class mail matter.

BALTIMORE, FRIDAY, MAY 22, 1908.

EDITORIAL JOTTINGS.

The first of the present month we published an article entitled "A Sanitary Method of Tomato Canning" from the pen of the author of "A Complete Course in Canning." All our readers probably remember this, as we have heard many comments on it, some favorable, some adverse, some incredulous. Still other remarks grew out of it, for lessons were drawn from it by practical, far-seeing men and applied to other lines of canning.

There were some features of this article "handled without gloves" and were deliberately passed by us, as we believe this is the best way to firmly impress the necessity of some drastic action towards reform. In other words, we were speaking to canned goods packers of a matter directly affecting them, and the public at large was not a party to the action. It is the public, of course, that is directly affected and that is to be feared, in such matters as were therein pointed out; but "what the public did not know would not hurt it," to twist an old expression about, and the correction of this publicly unknown condition was between ourselves.

As our readers will remember, the suggestion, in the main, was to can tomatoes in an entirely new manner; in brief, to reduce them to a coarse pulp without skins, but containing all the seeds, and so run them into the cans, thus doing away with nearly all handling and the unsightly scenes connected therewith. We have said that we believe this style of tomato canning could find an extensive market if properly presented to the public; but, as might be supposed, there is a great difference of opinion about this.

We wish to say here that we will be very glad to hear from anyone on this subject, and we think it worthy of consideration. Let no one be afraid to take up the subject from his point of view and discuss it freely. We invite you to do so.

Our readers will pardon us, however, if we say we are more interested in the sanitary feature of the proposition than we are in the question of a market. We offer as our excuse for this, that we are most anxious to see removed every feature in connection with the canning of fruits and vegetables, to say nothing of all the other articles in cans, that can be pointed to by an accusing public. We want to see the entire process conducted so that no one can find fault with it, but, on the contrary, all must praise it. This idea is not Utopian; it can and will be accomplished, and the sooner it is, the sooner will the canners reap the reward of it.

As we write this there is a great number of canners throughout the country taking steps to place their factories in a splendid condition of sanitation; and when the busy time of canning comes on, the visitor will find these factories orderly and clean, free from accumulations of dirt under tables, slop upon the floor, wet and bedragged women in rags working upon food products, and heaps of rotting refuse in and around the place.

There is no use deceiving ourselves about this any longer; the canning factory must be clean and must be free of the conditions we hint at above, and which are not uncommon sights to all of us.

Then when the State or Government inspector walks into the factory, as they most certainly will do this coming season, and did last year, it will be a pleasure to show him everything and every corner—and the public will be even more welcome.

But leaving aside the visits of inspectors or the public, there is a feature about a dirty, unclean canning factory which is probably always overlooked. The operators in that unclean factory spread the story wherever they go, and take trouble to advise all they meet to never use any of those goods. The amount of damage these workers do is incalculable, and the wonder is that the industry has grown as rapidly as it has done, in the face of these numerous detractors. "Bad news travels rapidly" and the recipients of such tales as these workers tell, eagerly hand the story down, and down and down until its end cannot be estimated.

The writer was astonished and chagrined on one occasion to hear his colored servant say she would not eat canned tomatoes, indeed not, for she had worked in a canning factory and knew how they canned them! There can be no doubt in the world, that that story told in any other house would have caused the mistress to carefully avoid canned tomatoes thereafter. For the fact that the girl had worked in the canning factory, was the best kind of proof of the truth of what she said, in the eyes of the listener.

We have said before "canned goods have honor save in their own town," for this is too often true; and if the town in which the goods are packed has not faith enough in them to eat them, it will take the trouble to tell the world so; and here are more detractors and every single one hurts the entire business.

So that if you can find no other reason for being clean in your factory operations than this mercinary one, take at least that one, and keep it in front of you. Remember that it means dollars out of your pocket to have people speak disparagingly of your products, and not only out of your pocket but out of every other canner's in the business. It hurts all canned goods.

There is a very laudable effort being made to correct the abuses, and as we have said most canners are trying to arrange their factories so that the work will not only be clean, but appear clean, and as this effort is further advanced the individuals will see how much better the work can be done under cleanly conditions than under the old, slovenly methods. It brings its own reward in any way you look at it. So join the crusade, clean up and keep clean.

FOR SALE.

Two SPRAGUE CORN CUTTERS.
One M. & S. CORN SILKER.
One MOORE & BRISTOL TOMATO FILLER.
One PORTLAND STEAM CHEST.
Address ACME PRESERVE CO.,
5-15-08-tf Adrian, Mich.

FOR SALE.

35 H.-P. H. T. BOILER, two Sets Grates; Water Column, Gauge Cocks, complete with front; used one year; will sell at a bargain; 15 H.-P. THROTTLING ENGINE, ready for work, without expense for repairs; very low price to sell quick. Address WINDHOLZ CO., Box 204, Syracuse, N. Y. 4-24-08-tf

WANTED.

AYARS or HAWKINS CAPPER; state condition, how much used and lowest cash price.
Address CAPPER c/o THE TRADE,
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IMPORTANT REMOVAL SALE

At Public Auction on the Premises.

410 to 428 E. CROSS STREET (Near Riverside Avenue).

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ON MONDAY, JUNE 1st, AT 3 P. M.

We enumerate partly as follows, viz.:

Locomotive, Horizontal Return Tubular, and Vertical Boilers; sizes, 60-80 H. P. 40-100-125 H. P.

25 H. P. Williamson Double Friction Drum, Double Cylinder Hoisting Engine, 60 H. P. Atlas S. C. Engine, 35 H. P. Westinghouse Engine, Blake Air Compressor, Empire Air Hoist.

Sturtevant Ore Crusher, 24 in., Engine Lathe, 12 f.t, bed, 24 in., Engine Lathe, 16 ft., bed. Power Elevator, 54 in. Exhaust Fan, 75 light G. E. Dynamo and Switch Board, Lot Screw and Bucket Conveyors, Steam Pumps, Pressure and Storage Tranks, 40 ft. 42 in. Stack, 8 ton Yard Crane, Corrugated Iron Shed 70 ft. long, 32 ft. wide, Lot Scrap.

Catalogue on application. Open for inspection May 30th.

Terms Cash. Sale positive.

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WANTED.

I am in the market for Boilers, Engines, Pumps, Tomato Pulping Machines, Copper Steam Jacket Kettles, Copper Coils, Pulp Tubs, Water Tanks, Capping Machines, Filling Machines, Sanitary Sealing Machines and all other machinery, fixtures and supplies necessary to equip a tomato canning plant, capable of handling the product of five hundred acres of tomatoes. J. ED. GUENTHER, Owensboro, Ky.

WANTED.

Competent Man as working overseer to grow one hundred acres tomatoes this season. Must understand all details and be able to get results from laborers. Address
"OVERSEER," care The Trade.

WANTED.

Situation, as Superintendent or Processor by a practical canner of sixteen years' experience with ideas and methods that are original; pack a full line of fruits or vegetables, tin or glass, standard and fancy; also, preserves, jams, jellies, etc., baked beans, hominy and kraut; also, catsup and other sauces; understand operating machinery and handling help. R. J. GIBBINS, Ludington, Mich.

FOR SALE.

From dismantled factories, good as new, Model M Right and Left Cutters, M. & S. Retorts, Carburetters, Burnham and other Corn Cookers, Sprague Exhauster, Harris Hoist, Pulp Machines, Silkers, 40 Light Westinghouse Dynamos and lots other machinery; drop me a card for itemized list before buying.
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FOR SALE CHEAP.

1 BAKER SINGLE STEEL CAPPING MACHINE.
1 VAN CAMP TIPPER.
1 2-BBL. CARBURETTER.
1 NO. 1 BLOWER.
1 5-HORSE-POWER UPRIGHT ENGINE.
1 JERSEY QUEEN FILLER.
All this machinery in first-class condition.
ALEX. STUART,
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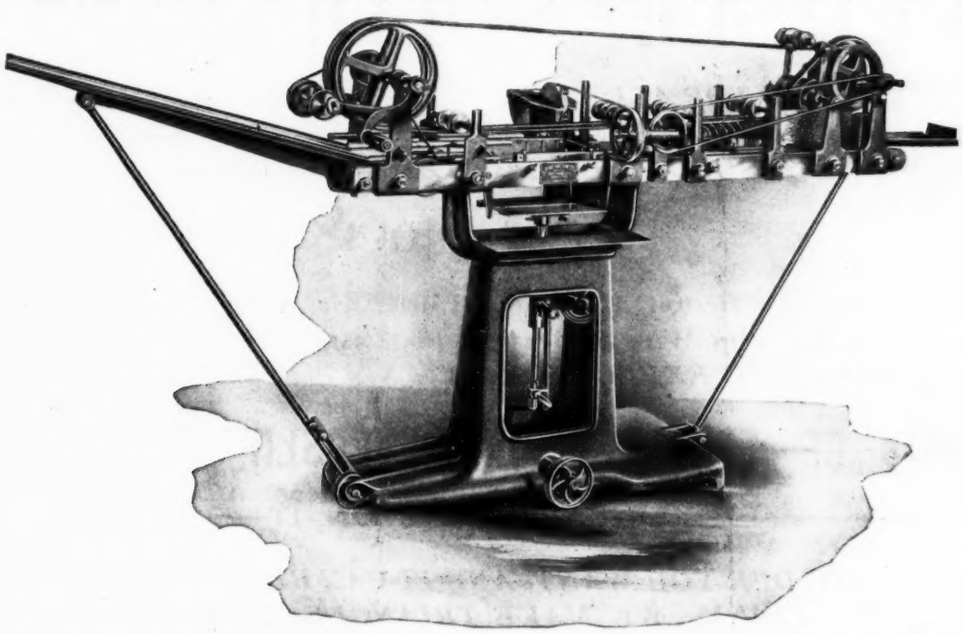
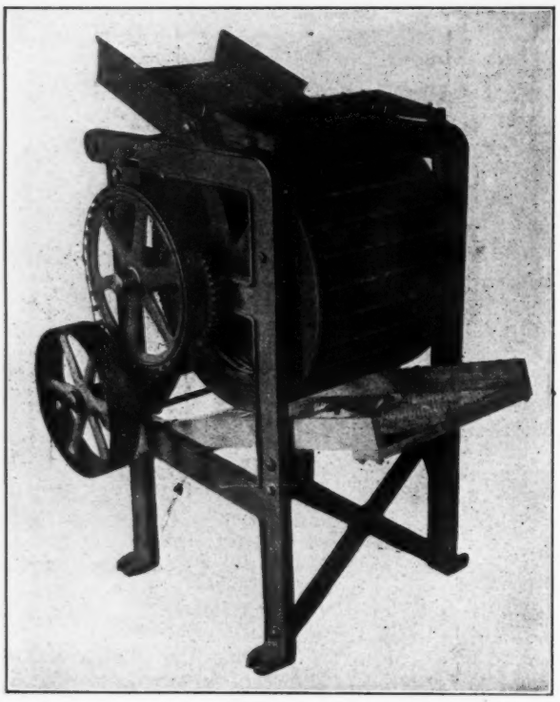
You Ought to Have
A BURT WRAPPING MACHINE



It will enable you to send out your cans neatly wrapped at a cost of from 100% to 200% lower than hand work. The ***Burt Wrapper*** is one of the biggest Money Savers known and once installed, you would never be without it. Now is a good time to investigate!

BURT MACHINE COMPANY, - - Baltimore.

LEWIS IMPROVED STRING BEAN CUTTER



Are you in the market for a Bean Cutter? If so, why not have the best, it costs no more, note the heavy iron construction, adds life to the machine, knives held down by springs, allows sticks or nails to pass under same, without damage to machine, been used by the leading canners the last eight years, giving excellent satisfaction. Pat. May 14, 1901.

We also build Can Crimpers, Testers and Pineapple Peeling Machines.

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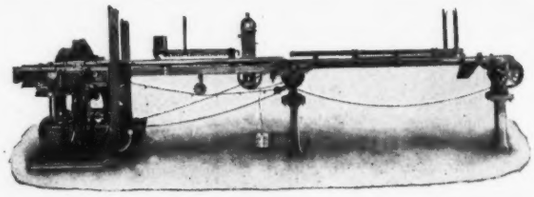

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CHICAGO, ILL.

can furnish everything required for a Modern, Up-to-Date, High Speed, Economical Plant for Packers' cans.

If you contemplate making improvements in your present equipment or erecting a new plant, be sure to get their proposition.

Their "STEWART" Machinery, which produces cans without solder or flux on the inside of the can, will interest you.

A Reputation Itself.

NEVERSLIP SOLDER THE PRODUCT. THE GOODS . . .

A PURE FOOD FOR ALL CAPPING MACHINES.—DON'T LAUGH, ASK YOUR NEIGHBOR.—THANKS TO ALL CONSUMERS FOR THEIR CONTINUED USE SINCE IT WAS BORN—1902. : : : :

NEVERSLIP. OUR LOWEST STANDARD

Better than the Best of all Products We Ever Made. "What we have done with Neverslip Wire Solder" in the Past, is our Lowest Standard FOR WHAT WE EXPECT TO DO, AND : : : : : :

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KEEP YOUR EYE ON IT

IF IT'S SOLDER YOU WANT, AND IT CAN BE MADE, WE MAKE IT. JUST THINK, WE MAKE TRIANGLE, DROP AND STICK SOLDER, 30 POUNDS A MINUTE—THAT'S GOING SOME. : :

E. M. LANG Co.
16 & 18 EXCHANGE PLACE,
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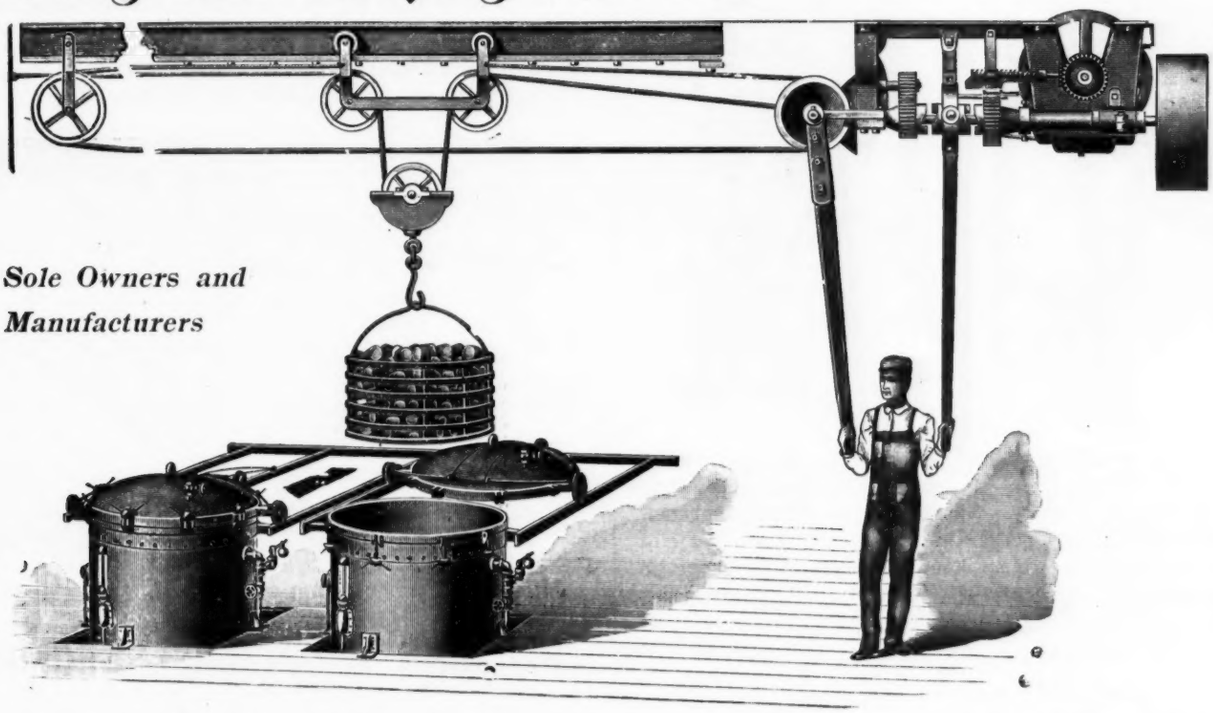
OR

E. M. LANG Co.
FACTORY
PORTLAND, - MAINE

The Harris Patent Power Hoisting and Carrying Machine



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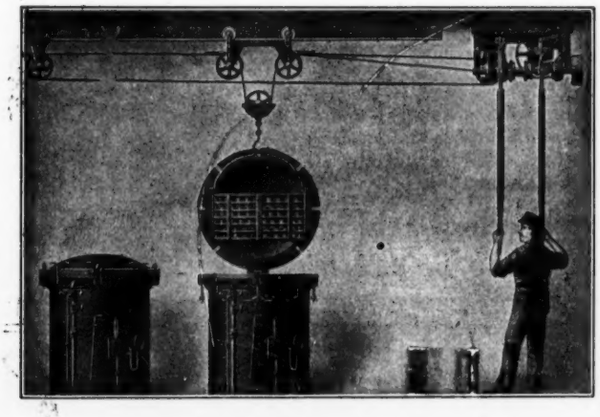
BEST HOIST EVER BUILT.



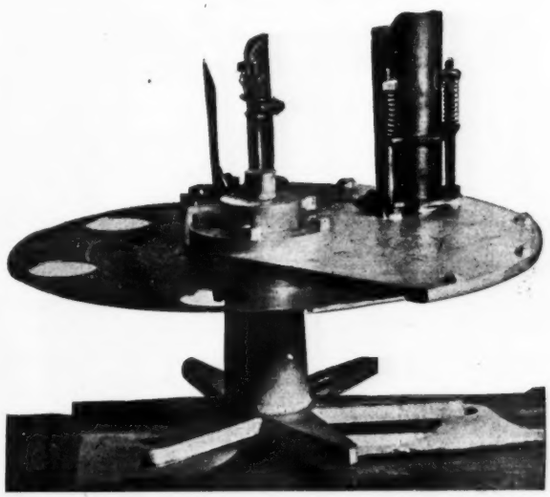
Friction Clutches Throughout.
Sure Limit Stops. Greatest Daily Capacity.
MOST DURABLE.
No Hard Work For Operator.

MANUFACTURED BY

BETHLEHEM FOUNDRY AND MACHINE COMPANY
SOUTH BETHLEHEM, PA.

We are Specialists in Hoisting Machinery.

LITTLE GEM CAP PLACER



Never misses placing a cap, and never makes doubles. Feeds solder hemmed caps to any size cans. Will work with any continuous capper. Simple—easily operated, nothing to get out of order. Cheap in price. . . . . .

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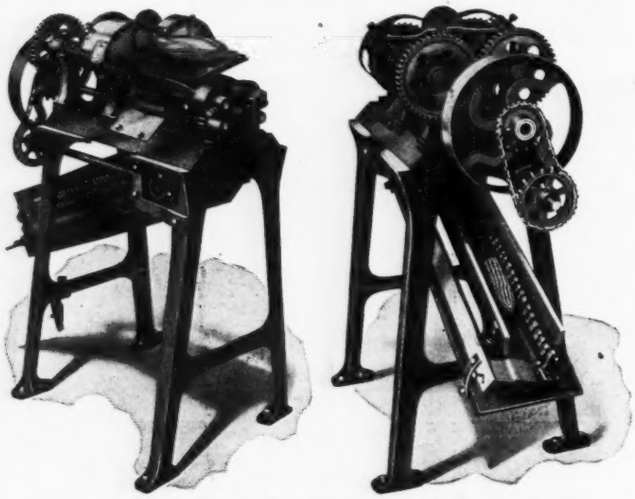
COOPER & OWENS,

LEBANON, - OHIO

THE GORMLEY PATENT GREEN CORN HUSKER



We take pleasure in calling your attention to the Gormley Patent Green Corn Husker. It is a winner, and a necessity to any Corn Packing Factory. Simple in construction, substantially built, not liable to get out of order. Will husk and silk over one ton of green corn an hour, and clean enough to go direct to corn-cutting machines.

This machine is fully covered by United States Letters Patent. Price and terms on application.

MANUFACTURED and SOLD BY

WINTERS & PROPHET,

MOUNT MORRIS, N. Y.

Gang Slitting Machine,

Hand Feed.

The IMPROVED GANG SLITTING MACHINE we illustrate below is designed for the manufacturers of Cans and other articles made of light Sheet Metal, Paper or Card Board, requiring uniform rectangular blanks. It will cut sheets 30 inches in width, and as many cutters may be used on the shaft as the space will permit.

Made in Two Styles—Hand or Treadle Feed.

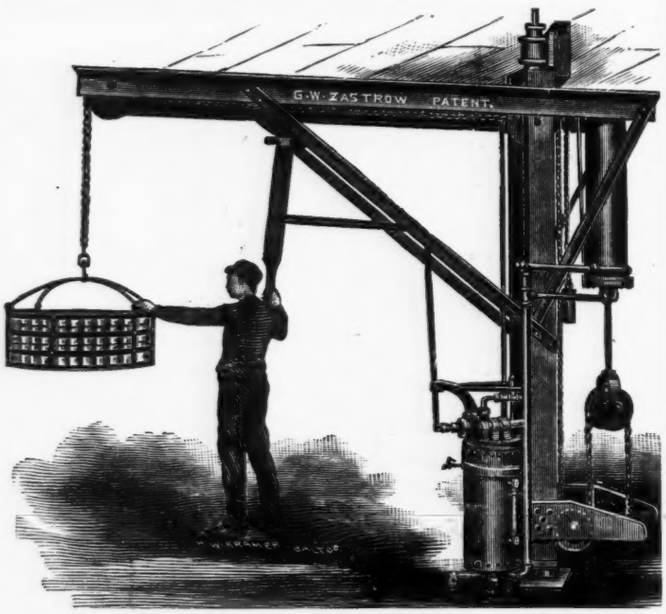
THE JOHN R. MITCHELL COMPANY

Canning and Canmaking Machinery,

Foot of Washington St.. Baltimore, Md., U. S. A.

ZASTROW'S PATENT HYDRAULIC CRANE

STEAM IMPELLED



The Crane here shown is entirely of iron and steel, put together in the strongest possible manner, which, combined with its simplicity, reduces the liability to get out of order to the minimum. The consumption of steam used as an impelling force is very small making it very economical. To all the above may be added, one man can operate it, having control of the article hoisted and the crane. The control, by means of the shifter handle, is absolute in raising, lowering or stopping the goods at any desired point. Hand power can be attached when desired, at a small additional cost, thus adding another desirable feature. This is not an experiment—has proved itself a perfect success—best references. No belts to get injured by steam. All that's needed is a steam pipe and an exhaust pipe.

GEO. W. ZASTROW,

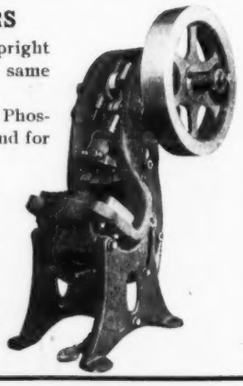
1404-1410 THAMES ST. BALTIMORE, MD.

"FERRACUTE"

PRESSES FOR CAN MAKERS

The press shown can be used either upright or inclined, the front of bed having the same height in either position.

Stroke, 2 inches; Adjustment, 3 inches; Phosphor Bronze Bushing in Fly-wheel. Send for photographs and full information.



Dies, Square-Shears, Body-Formers and Seamers, Solder-Molds and Gutters, Gas Firepots and all other Can Makers Tools.

FERRACUTE MACHINE CO.

BRIDGETON, - NEW JERSEY.

A. K. ROBINS & CO.

726 E. PRATT STREET

BALTIMORE, MD.

CANNING MACHINERY

AND

SUPPLIES

IF IT'S FOR A CANNING HOUSE, WE HAVE IT

SPECIAL IN

CANNING MACHINERY

All in good condition

1-45 H. P. Boiler, horizontal, tubelar returned, complete except whistle and injector.....$150.00
1-6 H. P. Engine, verticle, excellant condition 55.00
1 Coxe's 12 Steel Hand Capping Machine with 30 trays and 30 rollers and bearings..... 95.00
1 Stevenson Power Tomatoe Filler, for 2 and 3 lb. cans, in good condition..... 50.00
1 Ayar's Topper and Wiping Machine, complete 60.00
1-3 Bbl. Gas Machine with blower and counter-shaft, good as new..... 45.00
1. Cyclone pulp machine, rebuilt..... 35.00
Also 200,000 2 lb. Tomato Labels, old established brand, price 30c per thousand. Samples sent upon request.....

A part of this machinery only used one season, and the balance three short seasons. All good as new.

NALLS BROS. CO.

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PACKERS AND CANNERS.

Please notice our large and overhauled and guaranteed stock of Boilers, Engines, Pumps, all types and sizes. Large lot of good 2 inch Tubes and Wrought Iron Pipe, sizes one inch and larger; all at prices to suit the times. MALLORY MACHINERY CO., 310 S. Charles Street, Baltimore, Md. 4-17-3m

H & M

Thermometers,
Pea Blancher Regulators,
Corn Cooker Regulators,
Process Kettle Regulators.

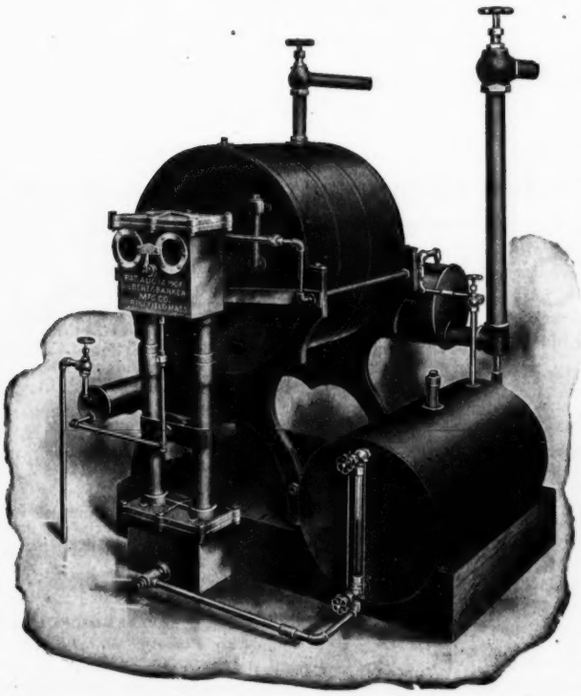
Write Us For Information and Prices.

The Hohmann & Maurer Mfg. Co.

ROCHESTER, N. Y.

SPRINGFIELD VAPORIZING FUEL GAS MACHINE,

SOMETHING NEW AND INTERESTING TO PACKERS. GAS AT ONE-HALF COST OF YOUR PRESENT SYSTEM.



This Machine is designed to produce fuel gas from crude distillates or common stove gasoline which can be had from tank wagon and corner grocery stores, 5 gallons of which is equal in heat units to 6 gallons of the high grade used in the old underground systems. The difference in the prices of these two grades of gasoline is exactly the saving effected, saying nothing about the trouble, annoyance and loss by evaporation of obtaining the higher grades for your present systems.

This Machine produces any mixture of gas and air required and will retain the same constantly until the last drop of gasoline is gone regardless of variable consumption or atmospheric changes.

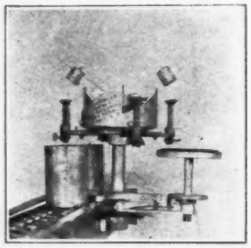
These mixtures are determined by adjusting the little pointer between the spectacles on front of machine and can be adjusted to use from 1 to 6 gallons of gasoline to every 1,000 feet of air. The best results are obtained from 2 gallons of gasoline to the 1,000 feet of air which produces a fuel gas of intense heat, and when using Welsbach mantels produces an illumination almost equal to an electric arc light. Let us know the amount of gasoline you are now using in your present system per day, and we will be glad to make a price for machines of equal capacity which are guaranteed to give you better results.

GEO. E. LOCKWOOD CO.,

308 Chestnut Street, - - PHILADELPHIA.

THE PEREECT AUTOMATIC CAN STAMPER

1908 MODEL



Adjustable to various sizes of cans.

Brand quickly and inexpensively changed.

Thoroughly tried-out season of 1907.

IN USE BY THE FOLLOWING NEW YORK STATE PACKERS:

Burt-Olney Canning Co., Fort Stanwix Canning Co., Tanner Bros., Waterloo Canning Co., Springville Canning Co., Batavia Preserving Co., Le Roy Canning Co., and others.

Perfect Automatic Can Stamper Co. Le Roy, N. Y.

Patents and Trade Marks

Food and Drugs Act Opinions.

JOSEPH M. BOWYER

Attorney-at-Law and Solicitor of Patents

1110 F STREET, N. W. TELEPHONE MAIN 2587

WASHINGTON, D. C.

THE OLD DOMINION CAN CO.

TROUTVILLE, VA.

Manufacturers of Fruit and Vegetable Cans.

NO BETTER CANS MADE.

Our location gives us advantageous freight rates to most points.

Hogg & Lytle, Limited

GROWERS OF

PEAS AND BEANS.

HEAD OFFICE:

PORT HOPE, Canada.

BRANCHES AT:

PICTON, Canada & PORT HURON, Michigan

S. D. Woodruff & Sons

SEED GROWERS

Originators of Country Gentleman Sweet Corn.

Specialties:

Peas Beans Sweet Corn Beet Spinach

Tomato and all Canners Seeds Spot or Futures

Seed Farms, Orange, Conn.

New York City Store, 82 Dey Street.

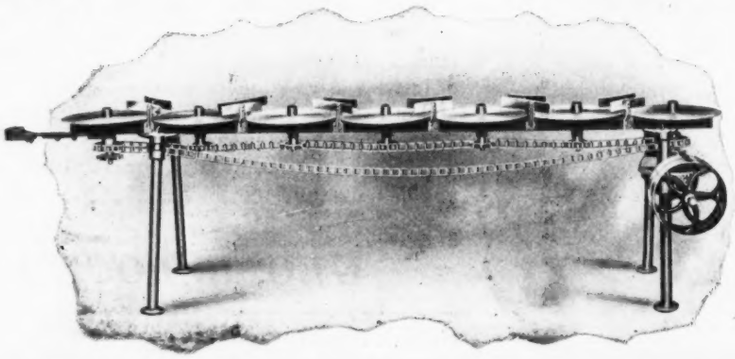
CLIMAX CAN CONVEYOR

FLEXIBLE SYSTEM

Convey filled or empty cans ANYWHERE about your factory

Can be moved while running

By slight addition you can make it serve double purpose of conveyor and EXHAUSTER



All steel enameled GUARANTEED

Climax Machinery Company

Indianapolis, Indiana

We also make Pulp Filters, Cap Placers, Weighers, Elevators, Etc.

Canners' Ready Reminder

Of Machinery and Supplies

and Those who Sell Them

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Clark Novelty Co., Rocheater
Max Ams Machine Co., New York City.
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National Can Co., Baltimore.
Old Dominion Can Co., Troutsville, Va.
Sanitary Can Co., Fairport, N. Y.
Southern Can Co. Baltimore.
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Sprague Canning Machinery Co., Chicago.
Henry R. Stickney, Portland.
Sinclair Scott Co., Baltimore
Sprague Canning Machinery Co Chicago
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CAN STAMPER.

Perfect Automatic Can Stamper Co. Le Roy, N. Y.

CAPPING MACHINES, Power.

Ayars Machine Co., Salem, N. J.
Max Ams Machine Co., Mt. Vernon, N. Y.
L. & J. A. Steward, Rutland, Vt.
Sprague Canning Machinery Co., Chicago.

CAPPING MACHINES, Hand.

Ayars Machine Co., Salem, N. J.
H. Cottingham, Baltimore.
E. Renneburg & Sons, Baltimore.
A. K. Robins & Co., Baltimore
Sprague Canning Machinery Co., Chicago.

CAP PLACING MACHINES.

Cooper & Owens, Lebanon, O.
E. M. Lang Co. Portland, Me.

CAPPING STEELS.

Clark Novelty Co., Rochester.
Geo. E. Lockwood, Philadelphia.
Max Ams Machine Co., Mt. Vernon, N. Y.
E. Renneburg & Sons, Baltimore.
A. K. Robins & Co., Baltimore.
Sinclair Scott Co., Baltimore.
Slaysman & Co., Baltimore.
Sprague Canning Machinery Co., Chicago.
Stevenson & Co., Baltimore.
H. R. Stickney, Portland.
Geo. W. Zastrow. Baltimore.

CATSUP MACHINES.

H. Cottingham, Baltimore.
S. Howes Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.
Climax Machine Co., Indianapolis.

CHEMICAL EXPERTS.

W. L. Hinchman, Baltimore.

CHLORIDE OF CALCIUM.

Sprague Canning Machinery Co., Chicago.

CLUTCH PULLEYS, ETC.

Sinclair Scott Co., Baltimore.

COATED CANS.

Sanitary Can Co., Fairport, N. Y.

CONDENSED MILK FILLERS.

Henry R. Stickney, Portland.

CONTINUOUS LINE.

Judge Machine Co., San Francisco.
Sprague Canning Machinery Co., Chicago.

CONVEYING AND ELEVATING MACHINERY.

Bethlehem Foundry & Mach. Co., S. Bethlehem, Pa.
C. S. Harris Co., Rome, N. Y.
Jeffrey Mfg. Co., Columbus.
Sprague Canning Machinery Co., Chicago.
Geo. F. Wescott Co. Buffalo.

COPPERS, Soldering.

See Canners' Supplies.

COPPER JACKETED KETTLES.

Geo. E. Lockwood, Baltimore
E. Renneburg & Sons, Baltimore
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago
Geo. W. Zastrow, Baltimore.

CORN COOKERS AND FILLERS.

Ayars Machine Co., Salem. N. J.
H. Cottingham, Baltimore.
Morral Bros., Morral, O.
Sprague Canning Machinery Co., Chicago.

CORN CUTTERS.

Morral Bros., Morral. O.
Sprague Canning Machinery Co., Chicago.

CORN HUSKERS.

Huntley Manufacturing Co. Silver Creek, N. Y.
Sprague Canning Mach. Co. Chicago.
Winters & Prophet, Mt. Morris, N. Y.

CORN MIXERS.

Sprague Canning Machinery Co., Chicago.

CORN SILKERS.

Sinclair Scott Co., Baltimore
Sprague Canning Machinery Co., Chicago.

CRANES.

Burt Machine Co., Baltimore.
H. Cottingham, Baltimore.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

CRATES, Iron Process.

Morral Bros., Morral, O.
E. Renneburg & Sons, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

Decorated Tin.

Metallic Decorating Co. New York.

DIES, PRESSES AND TOOLS.

Ayars Machine Co., Salem, N. J.
Max Ams Machine Co., Mt. Vernon, N. Y.
E. W. Bliss Co., Brooklyn, N. Y.
Jno. R. Mitchell Co., Baltimore.
Slaysman & Co., Baltimore
Stevenson & Co., Baltimore.
L. & J. A. Steward, Rutland, Vt.
Stiles-Morse Co., Chicago, Ill.
Ferracute Machine Co., Bridgeton, N. J.

Enameled Lined Cans.

Sanitary Can Co., Fairport, N. Y., Etc.
Southern Can Co., Baltimore.

ENGINES, BOILERS, FITTINGS, ETC.

E. Renneburg & Sons, Baltimore.
Slaysman & Co., Baltimore.

FACTORY TRUCKS.

Sprague Canning Machinery Co., Chicago.

FILLING MACHINES.

Ayars Machine Co., Salem, N. J.
H. Cottingham, Baltimore.
S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y

FIRE POTS.

E. W. Bliss Co., Brooklyn, N. Y.
Clark Novelty Co., Rochester.
Ayars Machine Co., Salem, N. J.
J. S. Hull Mfg. Co., Baltimore.
E. Renneburg & Sons, Baltimore.
H. R. Stickney. Portland.

GAS AND GASOLINE ENGINES.

Slaysman & Co., Baltimore.

Gasoline.

Standard Oil Co., Nearest Tank Station.

GAS MACHINES.

C. M. Kemp Mfg. Co., Baltimore.
Geo. E. Lockwood Co. Philadelphia.

GRATES, Furnace.

See Canners' Supplies.

HOIST AND CARRYING MACHINES.

Bethlehem Foundry & Machine Co., South Bethlehem, Pa.
C. S. Harris Co., Rome, N. Y.
Jeffrey Mfg. Co., Columbus, O.
Sprague Canning Machinery Co., Chicago.

Insurance.

Canners' Insurance, Chicago.

JACKET KETTLES, Steam.

Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

KEROSENE OIL SYSTEMS.

Clark Novelty Co., Rochester.
J. S. Hull Mfg. Co., Baltimore.

KETTLES, Process.

Edw. Renneburg & Son, Baltimore.
H. Cottingham, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

LABELING MACHINES.

Burt Machine Co., Baltimore.
Fred H. Knapp Co., Chicago.
Morral Bros., Morral, O.

LACQUER.

Burt Machine Co., Baltimore.
John G. Maiers' Sons, Baltimore.

LACQUERING MACHINES.

Burt Machine Co., Baltimore.

LINK BELTING.

Jeffrey Mfg. Co., Columbus.

LOCKERS, CANS.

E. W. Bliss Co., Brooklyn, N. Y.
Slaysman & Co., Baltimore.
Stevenson & Co., Baltimore.
Stiles-Morse Co., Chicago, Ill.

METALS.

E. M. Lang Co., Porltand.
A. Schultz & Co., Baltimore.

Metal Bottle Caps.

Bernardin Bottle Cap Co., Evansville, Ind.

METALS, Perforated.

Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

MIXERS, Corn, Mincemeat, etc.

H. Cottingham, Baltimore.
Sprague Canning Machinery Co., Chicago.

OYSTER CARS

Edw. Renneburg & Son, Baltimore.
Geo. W. Zastrow, Baltimore.

OYSTER MEASURERS.

Edw. Renneburg & Son, Baltimore.
Geo. W. Zastrow, Baltimore.

OYSTER STEAM BOXES.

Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

OVERHEAD TRACKING.

Bethlehem Foundry & Machine Co., South Bethlehem, Pa.
Sprague Canning Machinery Co., Chicago.

PACKING, Asbestos.

See Canners' Supplies.

PAILS, TUBS, BOWLS AND PANS.

See Canners' Supplies.

PARING KNIVES.

See Canners' Supplies.

PARING MACHINES, Apple, Etc.

Sinclair Scott Co., Baltimore.

PASTE.

Burt Machine Co., Baltimore.
Fred. H. Knapp Co. Chicago.

Patent Attorney.

Joseph M. Bowyer, Washington, D. C.

PAY CHECKS.

See Canners' Supplies.

PEA BLANCHINING BASKETS.

See Canners' Supplies.

PEA BLANCHERS.

Huntley Mfg. Co., Silver Creek, N. Y.

PEA CLEANERS.

S. Howes & Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
Geo. F. Wescott Co. Buffalo, N. Y.
Invincible Grain Cleaner Co., Silver Creek, N. Y.

PEA FILLERS.

Ayars Machine Co., Salem, N. J.
H. Cottingham, Baltimore.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

PEA SEPARATORS or GRADERS.

S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
E. Renneburg & Sons, Baltimore.
Sinclair Scott Co., Baltimore.

PEACH PITTER.

Judge Machine Co. Baltimore.

PEELING MACHINES.

Judge Machine Co. Baltimore-San Francisco.

PIG LEAD AND TIN.

E. M. Lang & Co., Portland.
A. Schultz & Co., Baltimore.

PRESSES, DIES, ETC.

E. W. Bliss Co., Brooklyn, N. Y.
John R. Mitchell Co., Baltimore.
Slaysman & Co., Baltimore.
Stevenson & Co., Baltimore.
Stiles-Morse Co., Chicago, Ill.
Ferracute Machine Co., Bridgeton, N. J.

PINEAPPLE MACHINERY.

E. J. Lewis, Middleport, N. Y.
The John R. Mitchell Co., Baltimore.
Sinclair Scott Co. Baltimore.
Stevenson & Co., Baltimore.
Geo. W. Zastrow, Baltimore.

PROCESS KETTLES.

See Kettles, process.

PULP MACHINES.

S. Howes Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

RETORTS.

See Kettles, process.

REVOLVING SCREENS.

H. Cottingham, Baltimore.
Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

SANITARY CANS.

American Can Co., New York-Baltimore-Chicago.
Sanitary Can Co., Fairport, N. Y. Indianapolis-Bridgeton
L. & J. A. Steward, Rutland, Vt.

Sanitary Can Making Machinery.

E. W. Bliss Co., Brooklyn, N. Y.
Max Ams Machine Co., Mt. Vernon, N. Y.
L. & J. A. Steward, Rutland, Vt.

SCRAP TIN.

Ammidon & Co., Baltimore.

SIEVES AND SCREENS.

S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

Scalders, Tomato, Etc.

Ayars Machine Co., Salem, N. J.
Judge Machine Co. Baltimore-San Francisco.
Morral Bros., Morral, O.
Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.

SEEDS.

Hogg & Lytle, Ltd., Port Hope, Can.
S. D. Woodruff & Sons, Orange, Conn.

SOLDER.

E. M. Lang & Co., Portland.
A. Schultz & Co., Baltimore.

SOLDERING FLUX.

The Grasselli Chemical Co., Cleveland.
Geo. E. Lockwood, Philadelphia.

Solder Applied Caps and Machines.

A. Schultz & Co., Baltimore.

Solder Hemmed Caps.

American Can Co., New York, Chicago, Baltimore, San Francisco.
Continental Can Co., Syracuse, Chicago.
E. M. Lang Co. Portland, Me.

SOLDERING FURNACES.

J. S. Hull Mfg. Co., Baltimore.
Sprague Canning Machinery Co., Chicago.
A. R. Robins & Co., Baltimore.

SPIRAL CONVEYORS.

Jeffrey Mfg. Co., Columbus, O.

STEAM COILS.

Edw. Renneburg & Sons, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

STEELS, Capping.

See Capping Steels.

STENCILS.

See Canners' Supplies.

STRING BEAN MACHINERY.

S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
Invincible Grain Cleaner Co., Silver Creek, N. Y.
E. J. Lewis, Middleport, N. Y.

SYRUPING MACHINES.

Ayars Machine Co., Salem, N. J.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

TANKS, Iron.

See Kettles, process.

THERMOMETERS.

Hohman & Maurer Mfg. Co., Rochester

TIME CHECKS.

See Canners' Supplies.

TIN PLATE.

Pope Tin Plate Co., Pittsburg, Pa.

TOMATO FILLING MACHINES.

Ayars Machine Co., Salem, N. J.
H. Cottingham, Baltimore.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

TO BUY OR SELL MACHINERY, ETC.

For Sale ad in The Trade. Baltimore.

TOPPING AND WIPING MACHINES.

Ayars Machine Co., Salem, N. J
Sinclair Scott Co., Baltimore
Sprague Canning Machine Co., Chicago.

TRUCKS.

See Factory Trucks.

TUBS, PAILS AND PANS.

See Canners' Supplies.

WIPERS, Can.

Morral Bros., Morral, O.
Sprague Canning Machinery Co., Chicago.
Ayars Machine Co., Salem, N. J.

WIRE BASKETS.

See Canners' Supplies.

WIRE CLOTH, Canners.

See Pea Separators and Graders.

WRAPPING MACHINES.

Burt Machine Co., Baltimore.

ZINC, Perforated.

See Canners' Supplies.

BALTIMORE CANNED GOODS MARKET.

REPORTED BY BROKERS.

F. O. B. Baltimore. Country Goods, F. O. B. Cannery.

UNLABELED GOODS ABOUT 2½c. LESS.

APPLES.

	Cash.		Regular.	
Standard 2s $	.....	.....	40	50
" 3s Regular 3os	.....	.....	55	60
" Gallons	.....	.....	1 85	1 90

BAKED BEANS.

Number 1s $	.....	.....	34	35
" 2s	.....	.....	42	45
" 3s	.....	.....	62½	65

BEANS.

Green String 2s $	.....	.....	.....	55
" " 3s	.....	.....	80	85
" " 10s	.....	.....	2 75	3 90
White Wax 2s	.....	.....	65	70
" " 3s	.....	.....	.....	.....
" " 10s	.....	.....	.....	.....
Refugee 2s	.....	.....	1 00	1 10
" Extras, 2s	.....	.....	1 15	1 20
Green Lima 2s	.....	.....	.....	1 00
" " small 2s	.....	.....	1 30	1 40

BERRIES.

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Strawberries, $	.....	.....	90	.....
" Extra Fancy Preserved Strawberries.	.....	.....	1 50	.....
No. 1 Ex. Pres. Strawberries	.....	.....	90	1 10
" 2 Standard Raspberries	.....	.....	.....	.....
" Ex. Pres. Red Raspberries	.....	.....	.....	.....
" Standard Blackberries	.....	.....	75	.....
" 3 " "	.....	.....	1 15	.....
" 2 Extra Blackberries	.....	.....	1 35	.....
" " Fancy "	.....	.....	95	.....
" Standard Gooseberries	.....	.....	.....	.....
" " Blueberries	.....	.....	.....	.....

T. J. MEEHAN & CO., Brokers, Baltimore.

Blackberries, 2s $	.....	.....	80	85
" " Pres	.....	.....	.....	1 35
Blueberries, 2s	.....	.....	.....	1 00
Strawberries, 2s	.....	.....	.....	80
" Preserved 1s	.....	.....	.....	80
" " 2s	.....	.....	.....	1 40
" Gallons	.....	.....	.....	4 50
Gooseberries, 2s	.....	.....	.....	1 00
Raspberries, Red 2s	.....	.....	.....	1 45
" " " Preserved	.....	.....	.....	.....
" Black 2s	.....	.....	.....	1 45
" " " Preserved	.....	.....	.....	.....

CORN.

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 2 Full Standard, Shoepeg $	.....	.....	60	65
" New York or Maine Style	.....	.....	57½	60
" Harford County Sugar Corn	.....	.....	60	62½
" Standard, Evergreen	.....	.....	60	62½

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Sugar Corn, Harford Co. $	.....	.....	60	.....
" " " Dry Packed	.....	.....	62½	.....
" Ex. Sugar Corn, fine qual., dry pk'd.	.....	.....	80	.....

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Full Standard, Moist $	.....	.....	62½	65
" New York or Maine Style Dry Pack	.....	.....	60	65
" Seconds " " "	.....	.....	.....	.....

E. C. SHRINER & Co., Brokers, Baltimore.

2s Stowell's Evergreen Corn Standard $	.....	.....	.....	65
2s Standard Shoe Peg Corn	.....	.....	.....	65
2s Extra Standard Corn, Maine Style	.....	.....	.....	55

OKRA AND TOMATOES.

No. 2 $	.....	.....	.....	80
No. 3	.....	.....	.....	1 05

OYSTERS.

E. C. SHRINER & CO., Brokers, Baltimore.

1s Lunch, Selects, Oval Cans $	.....	.....	.....	1 00
1s, 6 Ounce Selects	.....	.....	.....	1 40
2s, 12 " "	.....	.....	.....	.....
1s, 4 Ounce $	.....	.....	.....	72½
2s, 8 "	.....	.....	.....	1 35
1s, 5 "	.....	.....	.....	77½
2s, 10 "	.....	.....	.....	1 50
1s, Light Weight	.....	.....	.....	42½

OYSTERS.—Continued.

	Cash.		Regular.	
T. G. CRANWELL & CO., Brokers, Baltimore.				
No. 1 Extra Lunch $	.....	.....	1 15	.....
" 2 "	.....	.....	.....	.....
5 oz. No. 1 Standards	.....	.....	75	.....
10 " "	.....	.....	1 50	.....
5 oz. Standards, tall cans	.....	.....	77½	.....
10 " " "	.....	.....	1 55	.....
4 oz. No. 1 Cove	.....	.....	72½	.....
8 " 2 "	.....	.....	1 35	.....
No. 1 Light Weights	.....	.....	45	.....
" 2 " "	.....	.....	.....	.....

PEARS.

Standard 2s $	85	.....	.....	.....
" 3s	1 15	.....	.....	.....
Extra Standard 2s	.....	.....	.....	.....
" " 3s	.....	.....	.....	.....

PEACHES.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 3 Standard, Yellow $	.....	.....	1 90	.....
" Seconds, "	.....	.....	1 75	1 80
" Pie Unpeeled	.....	.....	.....	1 20

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 3 Extra Standard Yellow Peaches $	.....	.....	1 90	2 00
No. 3 " Selected " "	.....	.....	2 10	2 15
No. 3 Standard, Yellow, Balto. packed	.....	.....	1 85	1 90
" Seconds, Yellow	.....	.....	1 75	1 80
" 3 " White	.....	.....	1 75	1 80
No. 2 " Peaches	.....	.....	1 25	1 30
No. 2 Standard, Yellow	.....	.....	1 25	1 30
" " White	.....	.....	1 20	1 25
Gallons, Pie	.....	.....	3 75	3 80
No. 3 Pie	.....	.....	1 25	1 30

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 3 Pies, Unpeeled $	1 20	.....	.....	.....
" " Peeled	.....	.....	.....	.....
Gallon Pies, Unpeeled	3 50	.....	.....	.....
" " Peeled	.....	.....	.....	.....
No. 2 Seconds, White	1 10	.....	.....	.....
" " Yellow	1 15	.....	.....	.....
No. 3 Seconds, White	1 60	.....	.....	.....
" " Yellow	1 65	.....	.....	.....
No. 2 Standards, White	.....	.....	.....	.....
" " Yellow	1 25	.....	.....	.....
No. 3 Standards, White	.....	.....	.....	.....
" " Yellow	1 85	.....	.....	.....
" Ex. Selected, Yellow	2 10	.....	.....	.....

E. C. SHRINER & CO., Brokers, Baltimore.

No. 1s Extras, Sliced for Cream	.....	.....	.....	.....
" 3 Standard, White	.....	.....	.....	.....
" " Yellow	.....	.....	.....	1 75
" 3 " Extra Yellow	.....	.....	.....	1 85
" 3s Selected, Yellow,	.....	.....	.....	1 90
" 3s Country Standards, Yellow	.....	.....	.....	.....
No. 2 Standard White	.....	.....	.....	1 30
" Extra Standard, Yellow	.....	.....	.....	.....
" Seconds, White	.....	.....	.....	1 20
" " Yellow	.....	.....	.....	1 20
" 3 Seconds, White	.....	.....	.....	1 65
" " Yellow	.....	.....	.....	1 70
" 3s Peeled Pie, Yellow	.....	.....	.....	.....
" Pie, Unpeeled	.....	.....	.....	1 15
Gallons, Pie, Unpeeled	.....	.....	.....	3 00
" " Peeled	.....	.....	.....	.....

PEAS.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Early June, Full Standard $	.....	.....	.....	95
" " " Sifted	.....	.....	.....	1 10
" Extra Sifted	.....	.....	1 35	.....
" Petit Pois	.....	.....	1 75	.....
" Soaks	.....	.....	.....	55
" Seconds	.....	.....	.....	70
" Marrowfat, Full Standard	.....	.....	.....	85

T. G. CRANWELL & Co., Brokers, Baltimore

No. 2 Second Marrowfat $	70	.....	.....	.....
" Standard " White	85	.....	.....	.....
" Second Early June	.....	70	.....	.....
" Standard "	.....	85	.....	.....
" Extra "	.....	.....	.....	.....
" Sifted "	.....	1 10	.....	.....
Ex. Sifted "	1 35	1 50	.....	.....
Ex. Fan. Sf'd " Petit Pois	1 50	1 75	.....	.....

E. C. SHRINER & CO., Brokers, Baltimore.

1 Sifted Early Junes	.....	.....	.....	60
1 Finest Sifted, Petit Pois	.....	.....	.....	70
2 Early June Standard	.....	.....	90	75
2 " Sifted	.....	.....	.....	95
2 " Extra Sifted	.....	.....	.....	1 10
2 " Extra Fine Sifted	.....	.....	.....	1 25
2 " Petit Pois	.....	.....	.....	1 50

PEAS—Continued.

	Cash.		Regular.	
2 Early June Seconds	.....	.....	65	70
2 " " Sifted	.....	.....	.....	75
2 " " Extra Sifted	.....	.....	.....	80
2 Extra Standard Early Junes	.....	.....	.....	85
2 Extra Standard Marrowfats	.....	.....	.....	85
2 Marrowfat	.....	.....	.....	75
2 " Sifted	.....	.....	.....	80
2 " Extra Sifted	.....	.....	.....	90
2 Seconds	.....	.....	.....	65

PINEAPPLE.

E. C. SHRINER & CO., Brokers, Baltimore.

2s Seconds in Water, E. & C	.....	.....	.....	75
2s Standards in Syrup, Not E. & C	.....	.....	.....	90
2s " " " E. & C	.....	.....	.....	1 00
2s " Grated, in Syrup	.....	.....	.....	1 10
2s Extra Standard, Whole Circles, E. & C	.....	.....	.....	1 30
2s Selected, Whole Circles, Heavy Syrup	.....	.....	.....	1 60
2s " Grated, Heavy Syrup	.....	.....	.....	1 60
2s Fancy Extra Selected, Preserved Sliced	.....	.....	.....	1 80
2s Fancy Extra Selected Grated, Preserved	.....	.....	.....	1 80
1s Standard Grated, Good Syrup, E. & C	.....	.....	.....	85
1s Fancy Grated, Preserved	.....	.....	.....	90
1s Cocktail, Heavy Syrup	.....	.....	.....	90
2s Pie Grated. Solid Packed... 50 in Syrup	.....	.....	.....	52½
3s Pie Grated, Solid Packed... 65 in Syrup	.....	.....	.....	70
Gallon Pie Grated, Solid Packed 2 00 in Syrup	.....	.....	.....	2 10

T. G. CRANWELL & CO., Brokers.

No. 2 Seconds, Not Eyeless $	.....	.....	85	.....
" " Eyeless and Coreless	.....	.....	90	.....
" Standards, Not Eyeless	.....	.....	1 00	.....
" " Eyeless and Coreless	.....	.....	1 00	.....
" Ex. " " "	.....	.....	1 35	.....
No. 1 Ex. Fancy Sliced, Eyel's & Corl's	.....	.....	90	.....
" " Grated	.....	.....	90	.....
" " Cocktail	.....	.....	90	.....
No. 2 Extra Fancy Grated	.....	.....	1 80	.....
No. 3 Pie Grated, in Water	.....	.....	70	.....
" " in Syrup	.....	.....	.....	.....
Gallon " in Water	.....	.....	2 00	.....
" " in Syrup	.....	.....	.....	.....

TOMATOES.

T. J. MEEHAN & CO., Brokers, Baltimore.	Cash.		Regular.	
No. 3 Full Standards	72½	.....	75	.....
" Seconds	70	.....	72½	.....
No. 2 Full Standards	50	.....	55	.....
" Seconds	47½	.....	50	.....
Gallons, Standard	2 00	.....		2 10

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 3 Full Standard	.....	.....	75	77½
" Seconds, Labeled Standards	.....	.....	70	72½
No. 2 Full Standards	.....	.....	57½	60
" Seconds, Labeled Standards	.....	.....	50	55

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Tomatoes	.....	55	.....	.....
" 3 " "	.....	75	.....	.....
" 3 Ex. Select Tomatoes, Tall Cans	.....	.....	.....	.....
" 3 Second Tomatoes	.....	70	.....	.....
" 2 "	.....	50	.....	.....
Gallon Standard Tomatoes	2 25	.....	.....	.....

E. C. SHRINER & CO., Brokers, Baltimore.

No. 3 Standard	.....	.....	.....	75
" " f. o. b. County	.....	.....	.....	72½
" " Extras	.....	.....	.....	77½
" " Fair	.....	.....	.....	72½
No. 2 Standard	.....	.....	.....	52½
" " f. o. b. County	.....	.....	.....	50
" Second	.....	.....	.....	45
" 3 "	.....	.....	.....	65
Gallon, Standard	.....	.....	.....	2 00

NEW YORK CANNED GOODS MARKET.

(Reported by Special Correspondence.)

APPLES—Gallon New York State	2 00 @	2 10
" Maryland gallons	1 70	1 90
" Maine gallons	1 65	1 85
" No. 3 Standards	60	62½
APRICOTS—California Standards 2½s	.....	.....
ASPARAGUS—Oyster Bay	4 25	4 50
" No. 3 Tips	3 50	4 00
BEANS—No. 2 Lims	1 00	.....
" Baked, No. 3	67½	80
CORN—No. 2 New York State	50	55
" " Maine	80	85
" " Maine, Fancy	1 00	1 07½
" " Southern	55	57½
" " Western, 2s	57½	62½
LOBSTER—Flats, ½-lb	2 40	2 50
" flats, 1-lb	4 50	4 60
OYSTERS—5 Ounce Standards	72½	80
" 2-lb. 10 Ounce	1 60	1 65

NEW YORK CANNED GOODS MARKET—Continued.

PEACHES—2½ Standard, California Yellow	2 25	2 30
" 2½ Extra Standard, California	.....	2 75
" Southern Standard 3s	1 75	1 90
PEARS—California 2½	2 60	2 65
PEAS—No. 2 Early June Extra Sifted	1 20	1 25
" " " " Sifted	1 00	1 05
" " " " Standard	85	90
" " " " Seconds	70	75
PINEAPPLE—No. 2, Eyeless and Coreless, Extra	1 35	1 40
" " Grated	1 30	1 50
" Standards	1 10	1 15
PUMPKIN—No. 3	80	85
" Gallon	2 40	2 50
SALMON—Columbia River talls, 1-lb	1 85	1 90
" " " flats, 1-lb	2 10	.....
" " " " ½-lb	1 12½	1 15
" Alaska Red, talls, 1-lb	.....	1 35
" Medium Red, talls, 1-lb	.....	1 20
" Chums, talls, 1-lb	.....	.....
" Sockeye, flats, 1-lb	.....	1 95
" " talls, 1-lb	.....	1 85
" " flats, ½-lb	.....	.....
" Alaska Pink, talls, 1-lb	.....	90
" Cohoes, talls, 1-lb	.....	.....
" Cohoes, flats, 1-lb	.....	.....
STRAWBERRIES—Gallons	4 25	.....
" Standard 2s	.....	80
SUCCOTASH—Maine pack, 2s	.....	.....
" State pack, 2s..... Southern	.....	.....
TOMATOES—No. 2 Standard Maryland	60	62½
" No. 3 " "	77½	80
" No. 3 " New Jersey	82½	85
" Gallons, Maryland	2 00	2 10
" Gallons, Jersey	.....	2 20

CANS AND CANNERS' METALS.

F. O. B. BALTIMORE, MD.

		½x½	9x10	8x10
Drop and Bar	Solder	$ 21	20	19
Wire Coil	"	21	20	19
Wire Segments	"			

CANS.

AMERICAN CAN CO.

FOR DELIVERY AT OUR CONVENIENCE, SUBJECT TO CHANGE WITHOUT NOTICE.

No. 1 Standard	1½ inch opening	$ 9.75	per thousand.
" 2 "	1½ "	13.25	"
" 3 "	2 1-16 "	17.75	"
" 3 " Jersey	2 1-16 "	18.75	"
" 3 Jersey Tall	2 7-16 "	21.25	"
" 10 Standard	2 1-16 "	42.00	"

SOLDER HEMMED CAPS

1½ in., 75c.; 2 1-16, $1 10; 2 7-16, $1.40 per Thousand.

SANITARY CANS.

SANITARY CAN CO.

	PLAIN.	ENAMEL.
No. 1	$11.50	$14.50
No. 2	15.75	19.25
No. 2½	20.25	24.25
No. 3, 4⅞ inch	21.00	25.50
No. 3, 5½ inch	24.00	.....
No. 10	46.00	56.00

CONTINENTAL CAN CO.

EARLY DELIVERY.

No. 1	1½ inch opening	$ 9.75	per thousand.
" 2	1½ "	13.25	"
" 3	2 1-16 "	17.75	"
" 3 Jersey	2 1-16 "	18.75	"
" 10	2 1-16 "	42.00	"

Solder Hemmed Caps, 1½ inch, 75c.; 2 1-16, $1.10; 2 7-16, $1.40.

SOUTHERN CAN CO.

		SELLER'S OPTION.	BUYER'S OPTION.
No. 1	1½ inch opening	$ 9.75	$10.20 per M
" 2	1½ "	13.25	14.00 "
" 2½	2 1-16 "	17.25	13.80 "
" 3	2 1-16 "	17.75	18.40 "
" 10	2 1-16 "	42.00	45.00 "

"Southern" Inside Coated Cans at $2.50, $3.50 and $4.50 per M additional for the 1s, 2s and 3s, respectively. Solder Hemmed Caps, 1½ inch, 75c.; 1 1-16 inch, $1.10, and 2 7-16 inch, $1.40.

INDEPENDENT PRICES.

No. 1.	2 S. H.	2 L. H.	3 Stand.	No. 10.
$ 9.25	$12.75	$13.25	$17.00	$42.00 per thousand

A. SCHULTZ & CO.

Solder Applied Caps, $1.00; $1.25; $1.50.

TIN PLATES. F. O. B. MILL.

I. C., 14x20, 107 lbs. Bessemer Steel	4 05	.....	.....	.....
I. C., 14x20, 100 lbs. Bessemer Steel	3 70	.....	.....	.....
I. C., 22x27¼, 90 lbs. Bessemer Steel	8 00	.....	.....	.....
I. C., 19½x27, 95 lbs. Bessemer Steel	7 15	.....	.....	.....

PIG TIN.

	5 to 10 tons	1 to 4 tons		
Straits	$31 50	31 75	.....	.....
Malacca	31 50	31 75	.....	.....

PIG LEAD.

Omaha	$ 4 30	4 50	3¾	4

MAKE NO MISTAKE!

in the packing of your goods. It is the mistakes that wreck a business. Know what you are doing and be certain the goods are turning out as they should.

IN CANNING,

as in any other line of business, experience counts, and many thousands of dollars have been tossed into the rapacious maw of Experience by canners. But you don't have to. If you are wise you will profit from the experience paid for by others. How?

Get a copy of "A Complete Course in Canning," a book written by a man with a vast experience; in fact he made a living for years pulling canners out of "experience holes."

Price, $5.00 the copy.

THE TRADE,

304-5 Md. Savings Bank Bldg. Baltimore, Md

SUBSCRIPTION BLANK.

THE TRADE.

THE CANNED GOODS AUTHORITY.

304 MD. SAVINGS BANK BLDG. BALTIMORE, MD.

Are you a subscriber? If not fill out this blank and mail to us as above.

Subscription rates: U. S. $2.00 per year; Canada, $3.00.

NAME.....

ADDRESS.....

CITY.....

STATE.....

ORDER BLANK.

THE TRADE

THE CANNED GOODS AUTHORITY.

304 MD. SAVINGS BANK BLDG. BALTIMORE, MD.

GENTLEMEN:—

Enclosed please find remittance amounting to $5.00, for which please send me a copy of "A COMPLETE COURSE IN CANNING."

NAME.....

ADDRESS.....

CITY.....

STATE.....

EMPLOYMENT EXCHANGE.

Paid subscribers can use this column *Free* for securing either positions or hands. To all others the charge is 20c. per line, one time, or 50c. per line, monthly; cash with order. Where the address is care of THE TRADE, stamps should be sent for answers, as the P. O. requires renewed postage on such.

HELP WANTED.

WANTED.—Massachusetts concern manufacturing bakers' and confectioners supplies wants thoroughly competent foreman to take charge of department where pie filling, preserves, jellies, jams, crushed fruit extracts, ice cream supplies, etc. are made. State salary expected.
HAPGOODS, 305 Broadway, N. Y.

WANTED.—A sober, industrious practical Processer familiar with the entire line of canned goods. To a competent, reliable man of this charater a steady yearly position is open. Address with references, "B. B." care of The Trade.

WANTED—Competent Man, to Sell Canning Machinery and Complete Canning Factories. Address O. Pressprich & Co., 103 Park Ave., New York.

WANTED—High-Grade Salesman for Cans, Solder and Canning House Supplies; one acquainted with New York State and New England trade preferred; no amateurs. Salesman, care of THE TRADE.

WANTED—Foreman-Processor, with experience making jams, jellies, preserves, canned fruit and vegetables, fruit juices, etc.; state salary and experience. Address O. F. M., c/o THE TRADE.

WANTED—June 1st to October 1st, competent Capper Man; two machines; state wages and reference. J. B. SCHROTT, Gowanda, N. Y.

PROCESSOR WANTED—Capable of putting up first-class canned fruits and vegetables, and handling help to advantage; splendid opening for the right man. Apply at once with references, etc., to The Simcoe Canning Co., Simcoe, Ont., Canada.

WANTED—A Processor; fruits and vegetables. CRESCENT CANNING Co., Crescent, Okla.

SITUATIONS WANTED.

Notice to packers and canners—Your attention is called to the fact that the Superintendent Processors' Association furnishes you with first-class expert processors and superintendents free of charge, therefore, when you desire to make a change or are in need of a good superintendent or processor, kindly drop the Secretary a card or send stamps and he will furnish full particulars, so you can be placed in communication with several, and thereby select your own choice and make your own terms with them. For full particulars, address Wm. Smith, Secretary, Superintendent Processors' Association, care The Trade, Baltimore, Md.

POSITION WANTED—As Manager or Foreman of Wholesale Grocery Manufacturing Department, pickle or preserve house; thoroughly up-to-date in everything relating to same, including ammonia, blueing, baking powder, cleaned currants, carbonated beverages, catsup, soda fountain supplies, druggists' sundries, extracts, all branches of pickle and preserve business, powdered sugar, self-raising flours, table syrups and sauces. Strictly temperate, good testimonials. Address, EXPERT, % The Trade.

POSITION WANTED—Vinegar maker and Pickle Man wants position. Practical man. Mashing, distilling, generators, White wine, grain or molasses. Cider, salting and processing, pickles, sauces, catsups, etc.
Address, GEO. S. GREEN, 152 Throop St., Chicago, Ill.

WANTED—Position for 1908 by a young man as Shipping Clerk, understands Canned Goods, handling of orders and help, from A to Z, ten years with present firm, same firm being one of the largest in New York State. Address, Canned Goods, care of THE TRADE.

WANTED—Situation as Manager or Processor, practical; understand processing of all kinds of fruits and vegetables, winter goods, sauer kraut, baked beans, cove oysters, sweet Potatoes and extra fine flavor catsup; understands making tomato pulp, etc.; can make cans by hand or machinery and attend to all machinery for canmaking and all kinds of pipe fittings, also all kinds of capping; twenty years' experience; best of reference. LAWRENCE KING, 2208 Fairmount avenue, Baltimore Md.

WANTED—A Position as Superintendent; years of experience; can pack all kinds of fruits and vegetables according to the Pure Food Laws; understand all up-to-date machinery; can build or remodel plants to the best of advantage; also wiling to go into partnership with a good, reliable party; can give the best of reference; inquire through trade. Address Position, care of THE TRADE.

WANTED—Position, by man familiar with canning-house machinery, pipe fitting and installation; able to take charge of mechanical end of factory. Address B. R. J. c/o THE TRADE.

ANY CANNER who has an opening for a bright, active man, with selling ability and the necessary ambition, determination and brains to become one of the very best men in the business, might find it to his advantage to write M. J. P., advertising in last week's issue of THE TRADE; would take up study of Canners' Bacteriology.

AN EXPERIENCED SALESMAN, who has spent the past two seasons in New York State cannery, understands processing principal vegetables and small fruits, warehousing and office methods; knows how to keep an accurate account of COST and is a capable correspondent; formerly manager of large stock farm; educated and trained for the work; accustomed to dealing with farmers; has had experience contracting, and is alive to importance of GOOD RAW PRODUCT; desires situation where such experience, coupled with best of habits and character, will count for permanency and advancement. M. J. P., care THE TRADE.

WANTED—A Position, as Superintendent-Processor, by an expert; 16 years' practical experience; can pack all kinds of fruits and vegetables according to the National Pure Food Law; being an expert engineer and steam fitter, I understand all up-to-date machinery; yet, I can plan and build you a new factory or remodel your old one to the best of advantage; am a good manager of help, strictly temperate, and can give the best of references. Address G. G. W., 612 East Grand River street, Clinton, Missouri.

WANTED—Position by a young man who is familiar with the canning of all the staple products. Experience, 12 years; during this time I have worked at the office, shipping, road and mechanical ends of the business. Best of reference and strictly temperate. Address, Worker, c/o THE TRADE.

Is there any reason why your superintendent or assistandt should not also be one of your salesmen. The processor who has to take his own pack to market, will be the better processor. He should also be familiar with COST from grower to dealer. Address M. J. P., care of THE TRADE.

WANTED—A position as Superintendent-Processor; 15 years practical experience; can pack all principal vegetables; peas, corn and tomatoes a specialty; thoroughly understand all machinery; am open for position for the season or will take position through pea or corn season; strictly temperate; best references given as to character and ability; have been with last firm three seasons. Address "G.," care of "THE TRADE."

POSITION WANTED—By an expert Catsup Cook; can make the cheapest and the best grades and can also make same without a preservative. Address Cook, care of THE TRADE.

WANTED—Work by young man as Bookkeeper or Working Foreman in canning factory; ten years' experience in processing of all principal fruits and vegetables; last three years in office; on request, will write qualifications and send reference. Address Young, c/o THE TRADE.

W. L. HINCHMAN, PH. G.

No. 1 W. MAIN STREET,

HADDONFIELD, N. J.

Expert in Canning and Preserving

CHEMIST AND ANALYST

FORMULAS AND PROCESSES FOR FOOD PRODUCTS

GOODS ANALYZED—Chemical analysis of water, raw materials and supplies for the detection of impurities or adulterants. Chemical and physical analysis of other goods for comparison with your own products.

WORKING FORMULAS—If you have a formula or process that does not work well, we can help you. The proper method of uniting the separate ingredients is just as important as the formula itself.

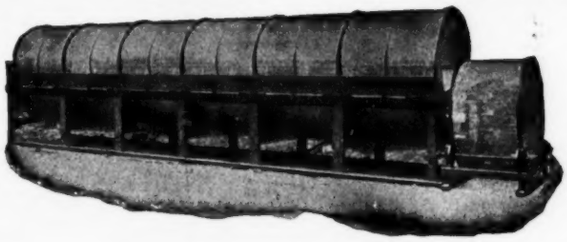
NEW IDEAS ELABORATED—The utilization of waste, new ideas in manufacture and new products are often lost from lack of time, inclination or technical skill. Our chemical knowledge, extended and varied experience, and constant experimenting place us in a position to advise you.

PROCESSES IMPROVED—An expert can often see that old methods and arrangements can be much improved at slight cost.

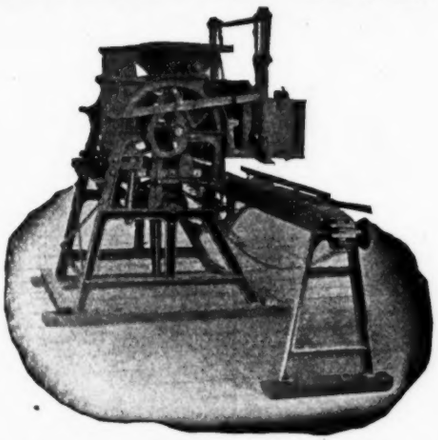
OUT-PUT CHEAPENED—Improved arrangements tend to enhance the quality and increase the out-put of your products, thus lessening the cost.

NEW PLANTS—We furnish complete plans for arrangement of machinery, and sketches of buildings for your architect to elaborate.

The "Colossus" Pea Separator.



Bucklin Pea Filler and Briner



The Sinclair-Scott Co.,

BALTIMORE, MD.

Manufacturers of the Strictly High Grade Nickel-Steel "MARYLAND" AUTOMOBILE.

IDENTIFY YOUR CANS.

I offer the simplest possible method of identifying your goods by means of

TIN CAN INK.

This Ink is specially made for the purpose and will stand processing and handling. Once on the can it is indellible. Applied with a rubber stencil or stamp. Can have your own mark, designating the goods, the quality and anything desired. The cheapest and most effective means of identification. Send for samples and prices.

Get My Prices on Rubber Stamps.

A. E. MACNEAL,

107 S. FREDERICK STREET, BALTIMORE, MD.

ESTABLISHED 1870.

Have your cans become rusty or soiled from leaks, &c., if so, use

Maier's Silver Lacquer

It will make them look bright same as original, at very little cost.

JOHN G. MAIER'S SONS

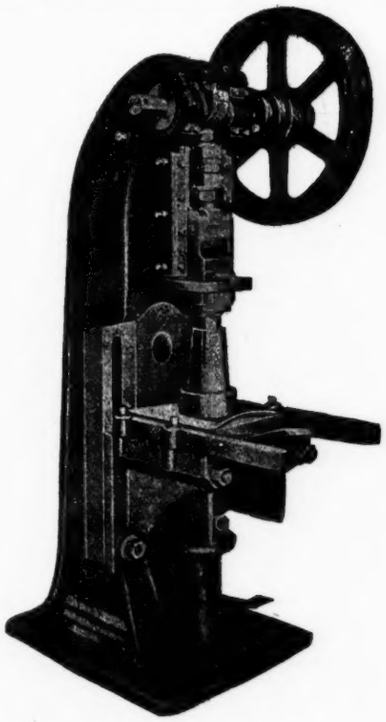
MANUFACTURERS Lacquers, All Colors.

FOR CANNERS USE.

BALTIMORE, MD.

Slaysman Combination Wiring and Horn Press

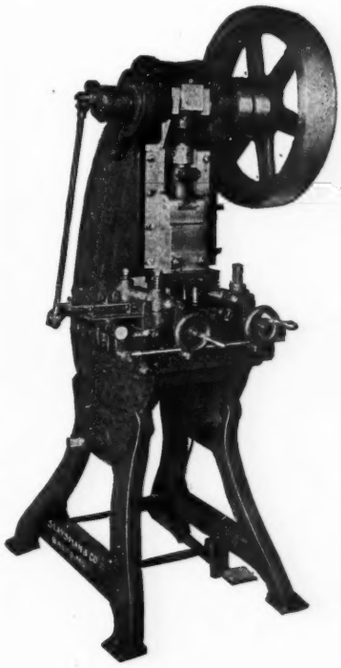
No. 39



Slaysman Power Press

No. 4

With Double Roll Feed



SLAYSMAN & COMPANY,

Factory: 125-127 East Falls Avenue. *Office and Salesrooms: 718 East Pratt Street.*

BALTIMORE, MD.

SOLDER

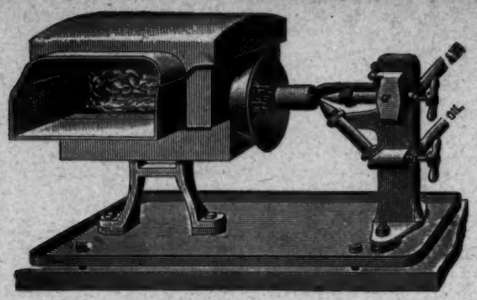
A. SCHULTZ & CO.

A.S. & Co.
THE BEST SOLDERS ARE A.S. & CO'S.

BALTIMORE, MARYLAND.

SOLDER

THE CLARK KEROSENE OIL SYSTEM.



Why not save at least 50% in fuel alone by equipping your Factory with this safe and durable system? Over One Thousand now in operation. Our Burners produce a most substantial heat and last a life time. The present price of Gasoline must force you to look for something cheaper. We have it for you. You will be taking no chances, but will save money by adopting it, ask for Catalogue.

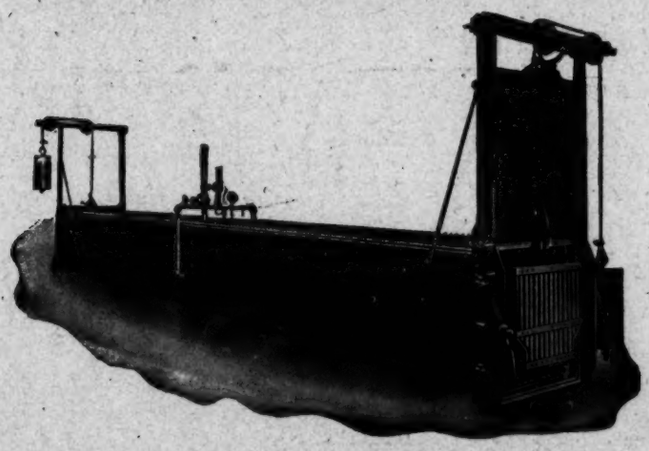
THE CLARK NOVELTY CO.
ROCHESTER, N. Y.

The "Eureka" Can Filler has no equal.
Thorougly efficient, great capacity.

Every can well filled.
Automatic in operation.
Guaranteed satisfactory.
Prompt delivery.

The S. Howes Co.
"Eureka" Works,
Silver Creek, - N. Y.

Oyster Steam Box



With Improved Sliding Doors, doing away with the hinged tracks, giving increased service.

Edw. Renneburg & Sons Co.
Machine and Boiler Works,
1917 AND 1919 ALICEANNA STREET,
Baltimore, Md.

THE CANNED GOODS EXCHANGE
OF BALTIMORE, MD.
246 S. BROADWAY.

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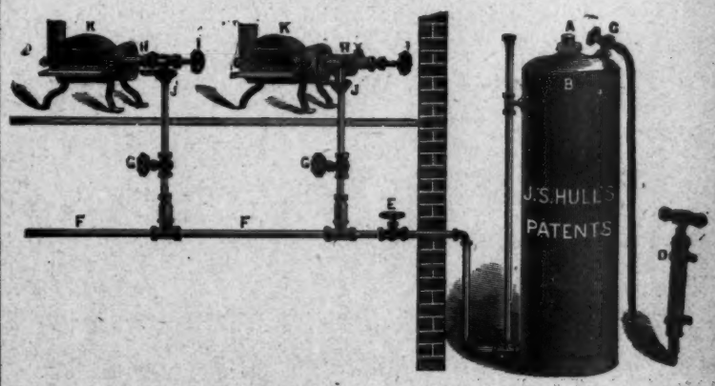
ABERDEEN, MARYLAND

CORN AND TOMATOES A SPECIALTY

TIN STRIPS AND CIRCLES
BOUGHT BY
AMMIDON & CO.
31 South Frederick St., Baltimore, Md.

J. S. HULL MFG. CO.
125-127 EAST FALLS AVENUE,
BALTIMORE, MD.



Manufacturers of

HULL'S

PATENT GASOLINE BURNERS, FIRE POTS AND HEATERS.

Repairs Promptly Attended to.

CANNING HOUSE SUNDRIES.

Continental Can Co.

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CHICAGO
SYRACUSE
BALTIMORE

TO THE CANNING TRADE:

We are now naming prices on all sizes of Cans, and also on Solder Hemmed Caps for delivery during the season of 1908 as you may require, and we will be pleased to receive your inquiries and orders. Please address your communications to us at either Chicago, Syracuse or Baltimore, whichever is the better shipping point for your requirements, and they will receive our prompt attention.

You can rely on the Continental Can and the Continental Hemmed Caps to be absolutely the very best in every sense of the word, and with our increased facilities, both manufacturing and shipping, we are enabled to give our friends the best possible service at all times.

Again thanking you for all your kind favors in the past and looking forward to an active and prosperous packing season in 1908, we beg to remain,

Yours very truly,

CONTINENTAL CAN COMPANY,

T. G. CRANWELL, President.